CHINA

GERMANY

JAPAN

MEXICO

To navigate, please click on the flags.

AUSTRALIA | 1

MARKET PROFILES

Australia

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community

Willingness to Receive Vaccine#

Support for Vaccine Passports for International Travel**

86%



Likelihood to Travel Internationally

27% In the next 12 months

a state-to-state basis.∑∑

Market Highlights

Fully vaccinated Australian citizens and

permanent residents no longer require

an exemption to travel overseas and will

Interest in overseas travel is returning,

As of November 1st, 2021, 78% of

Australians over age 16 are fully

with 22% of Australians intending to travel

internationally within the next 1-2 years. **

Qantas is responding to the demand from

year-round flights to Vancouver scheduled

Australian travellers, and expediting its

reopening of international flights, with

to recommence in December 2021.^{□□}

have reduced quarantine requirements on

returning to Australia. Restrictions vary on

Market Overview

2019 Overnight Outbound Departures from Australia*

Change in overnight departures from 2018 +1.8%

2019 Market Visitation Rank ††

Australia was the 4th largest international market for BC in 2019 2021 Market Status§

Monitor

2020 Market Potential[†]

65%

Likelihood to visit BC in the next 2 years

1.54 M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



201,000

36.9% BC's Share of 2019 Canadian Australian Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$363.7M

53.9% BC's Share of 2019 Canadian Australian Expenditures^{‡‡}

2019 Airline Seat Capacity



2019 BC Travel Search Queries^a



Change from 2018

DESTINATION BRITISH COLUMBIA®

SOURCES

- Tourism Economics (2019)
- Destination Canada's Global Tourism Watch (2020)
- Destination BC Global Marketing Plan 2021
- Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism (September 2021) # Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)
- ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey (April 2021)
- ++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)
- ‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts
- Δ Google InVITE Travel Search Queries (2019 vs 2018)
- d Brand USA's International Travel & Consumer Sentiment Survey (June 2021)
- Sudney-Vancouver All Year Round (September 2021)

≈≈ Tourism Australia (September 2021)

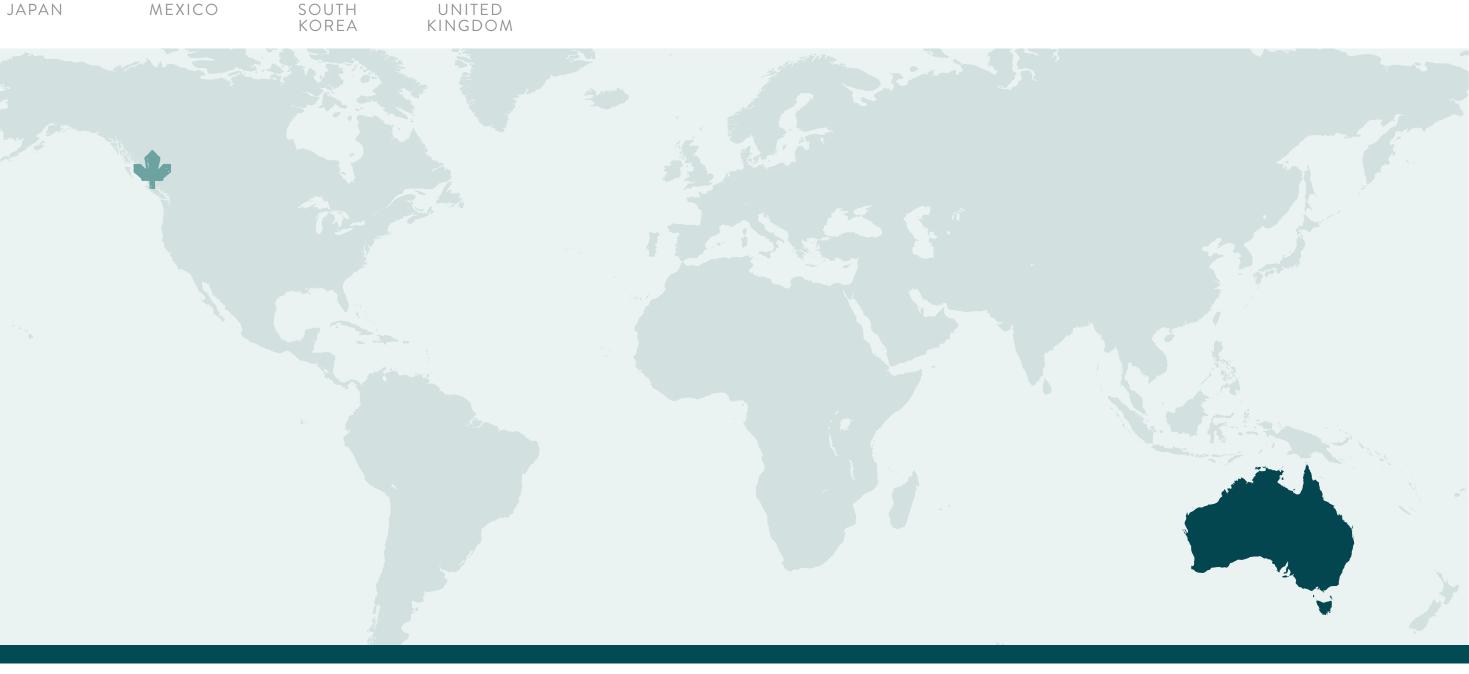
ΠΠ Executive Traveller, Qantas to fly

- ♦ ForwardKeys (2019)
- ΣΣ Australian Government (November 2021)

vaccinated.^{ΣΣ}

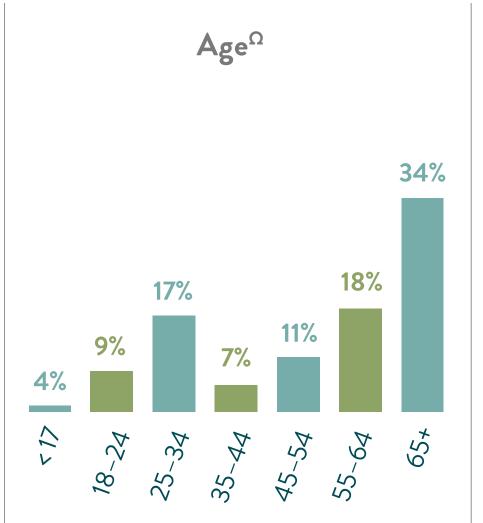
MARKET PROFILES Australia

NOVEMBER 2021



Traveller and Trip Characteristics

Average Travel Party Size^{\Omega}



Top 3 EQ Types[∑] Social Samplers Cultural Explorers No Hassle Travellers

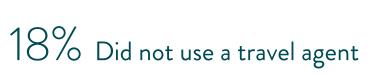


Travel Agent/Tour Operator Usage[∑]

Average Spending Per Person in BC⁵

\$1,814

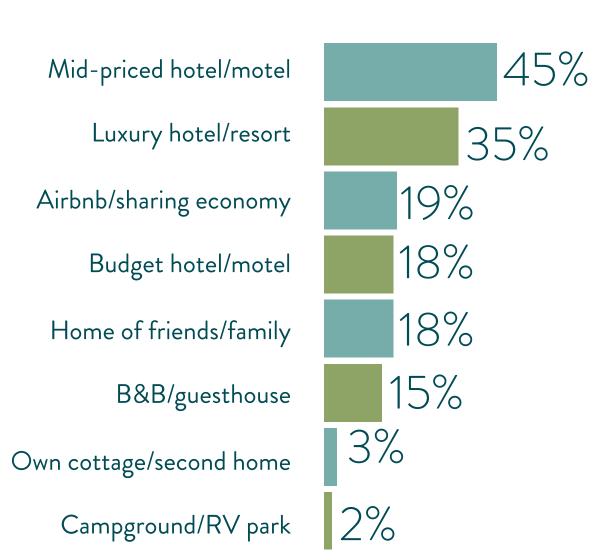
	Researching	Booking
♣ Flights	29%	47%
Accommodations	22%	34%
Transportation	18%	27%
Activities	17%	22%
Potential Travel Destinations	19%	



Average Trip Length in BC^{††}

12	2.4	- N	igh	nts	
in a		in a			FI

Accommodations⁵



Trip Purpose^Ω

59% 34% 4% 3%

Holiday, Visit Family & Friends

Business

Top 5 Activities[∑]



Sampling local cuisine

Leisure or

Recreation

Natural attractions

Hiking or walking in nature

Viewing wildlife or marine life

Shopping

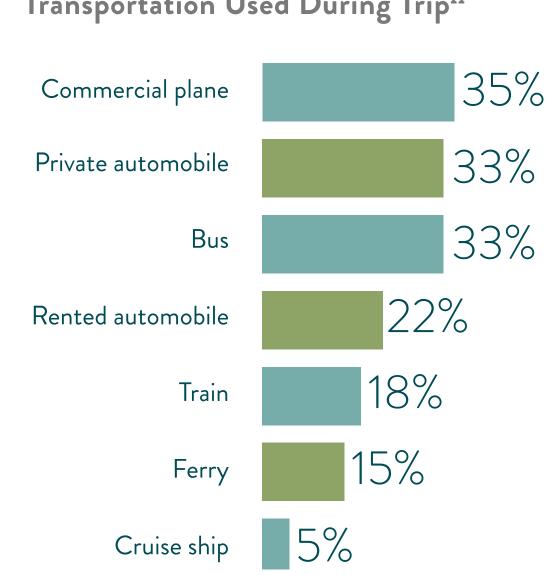
Travel Seasons^Ω

17% Spring

34% Summer Fall

15% Winter

Transportation Used During Trip^Ω



Travel Bookings[□]







20% Mobile





Online Supplier



Desktop



Online Travel Agent





- Destination Canada's Global Tourism Watch (2020)
- †† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) Ω 2019 Visitor Travel Survey (Statistics Canada)
- Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020)
- Π Phocuswright (2019)

AUSTRALIA

MARKET PROFILES

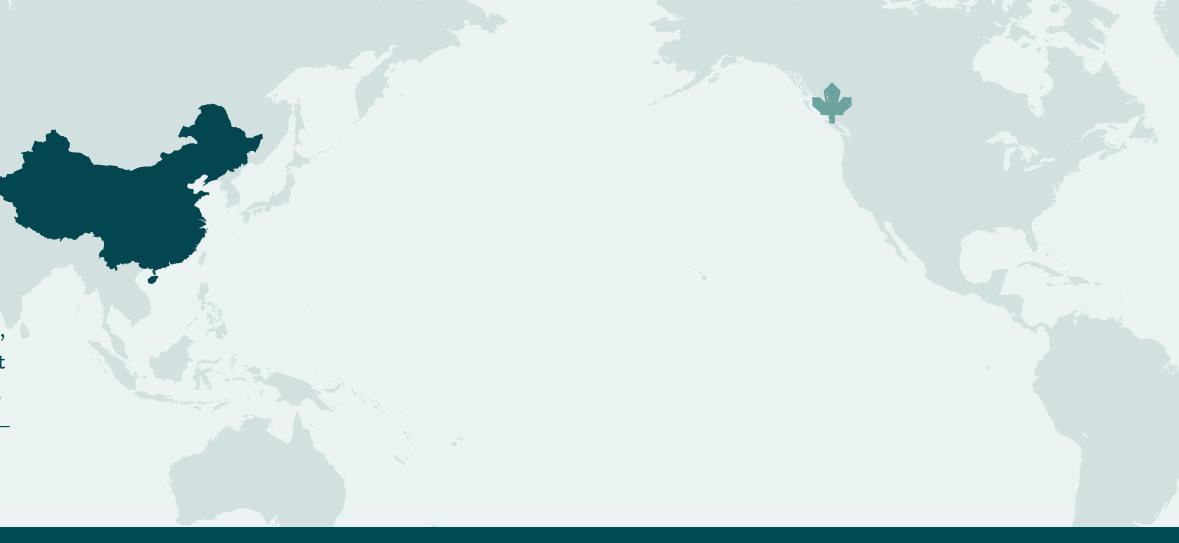
CHINA

China

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.





Market Overview

2019 Overnight Outbound Departures from China*

Change in overnight departures from 2018 +5.2%

2019 Market Visitation Rank ††

China was the 2nd largest international market for BC in 2019 2021 Market Status§

Monitor

2020 Market Potential†

63%

5.38 M

2020 Potential Demand[†] Likelihood to visit BC in the next 2 years

BC Past Performance

2019 Reported Visitation^{††}



290,000

33.7%

BC's Share of 2019 Canadian Chinese Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$586.9M

39.6% BC's Share of 2019 Canadian Chinese Expenditures^{‡‡}

Airline Seat Capacity



DESTINATION

SOURCES

- Tourism Economics (2019)
- Destination Canada's Global Tourism Watch (2020)
- Destination BC Internal Estimates
- Destination BC's BC Residents' Perceptions: COVID-19 Travel and

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community



Willingness to Receive Vaccine#

Support for Vaccine Passports for International Travel**

83%



Likelihood to Travel Internationally

52%

In the next 12 months

Market Highlights



While pent up demand for travel is high in China, strict COVID-19 border control measures will limit outbound visitation, with a 14-day hotel quarantine required for all international arrivals.



As of November 1st, 2021, almost 50% of Chinese air-bookings to BC occur within 30-days of travel, an increase of 9% during this booking window compared with 2019.



International travel may resume in 2022, provided that China meets its vaccination target of 85%.⁸⁸



As of October 29th, 2021, 74% of Chinese are fully vaccinated.



Between 2019 and 2021, online bookings have risen 8%, with 63% of all travel bookings now occurring online.[□]

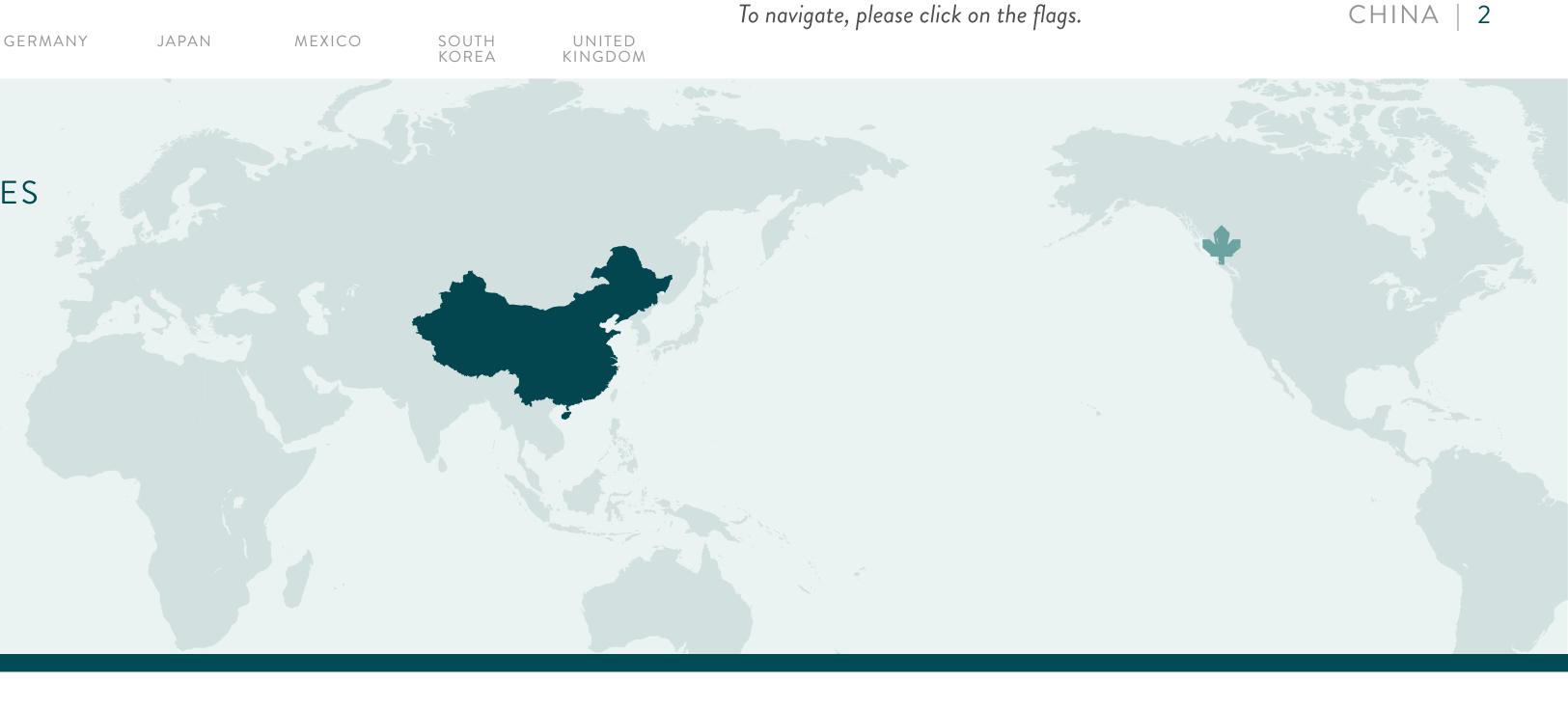
- # Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)
- a Brand USA's International Travel & Consumer Sentiment Survey (June 2021)
- ++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey, (April 2021)
- ♦♦ Our World in Data (November 2021)
- BRITISH COLUMBIA® Destination BC Global Marketing Plan 2021 Tourism (September 2021)

Π Phocuswright (2019) 8 SCMP News (October 2021) CHINA

AUSTRALIA

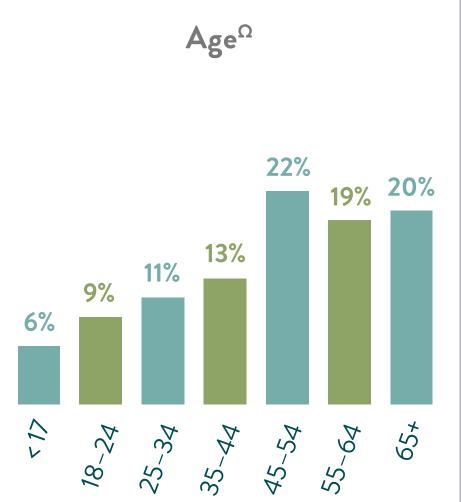
MARKET PROFILES China

NOVEMBER 2021



Traveller and Trip Characteristics





Top 3 EQ Types[∑] Free Spirits Aspiring Escapists Gentle Explorers Past Visitation to Canada[†]

Average Spending Per Person in BC⁵

\$2,021

Travel Agent/Tour Operator Usage[∑]

	Researching	Booking	
♣ Flights	56%	53%	
Accommodations	59%	52%	
Transportation	40%	30%	
Activities	45%	31%	
Potential Travel Destinations	44%		
4% Did not use a travel agent			

28.1 Nights Accommodations² 40% Mid-priced hotel/motel 34% Luxury hotel/resort 31% B&B/guesthouse 30% Budget hotel/motel 18% Airbnb/sharing economy 11% Campground/RV park

Average Trip Length in BC^{††}

Trip $Purpose^{\Omega}$

34% 46% 7% 13% Holiday,

& Friends

Business

Top 5 Activities[∑]

Sampling local cuisine

Natural attractions

Leisure or

Recreation

Amusement or theme parks

Exploring Indigenous culture

Heritage and history

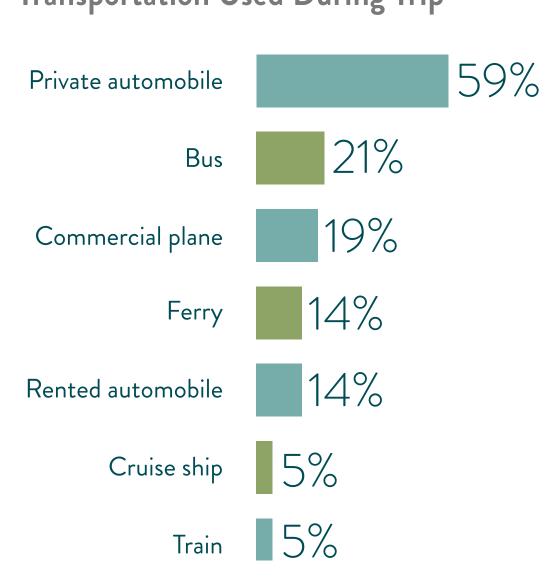
Travel Seasons^Ω

18% Spring

28% Summer 37% Fall

18% Winter

Transportation Used During Trip^Ω



Travel Bookings[□]







84% Mobile





Online Supplier



Online Travel Agent



SOURCES

- Destination Canada's Global Tourism Watch (2020)
- †† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) Ω 2019 Visitor Travel Survey (Statistics Canada)

Own cottage/second home

Home of friends/family

- Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020)
- Π Phocuswright (2019)

GERMANY | 1

CHINA



JAPAN

MEXICO

MARKET PROFILES

Germany

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.



2019 Overnight Outbound Departures from Germany*

Change in overnight departures from 2018 +2.5%

2019 Market Visitation Rank ††

Germany was the 5th largest international market for BC in 2019 2021 Market Status§

Monitor for Investment

2020 Market Potential[†]

50%

Likelihood to visit BC in the next 2 years

2.45 M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



140,000

23.5% BC's Share of 2019 Canadian German Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$209.5M

BC's Share of 2019 Canadian German Expenditures^{‡‡}

Airline Seat Capacity



DESTINATION

BRITISH COLUMBIA®

BC Travel Search Queries[△]



Change from 2018

SOURCES Tourism Economics (2019)

Destination Canada's Global Tourism Watch (2020) Destination BC Global Marketing Plan 2021

Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism

(September 2021) # Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community



Willingness to Receive Vaccine#

82%

Support for Vaccine Passports for International Travel**

73%



Likelihood to Travel Internationally

74%

In the next 12 months

Market Highlights



As of November 1st, 2021, 66% of Germans are fully vaccinated.



'Early-bird' travellers are increasingly deciding on their plans, but holding off booking until closer to the travel date.1



As of November 2021, 45% of all German air-bookings to BC were made within 44days of arrival; this is a significant shift towards a shorter booking window compared with 2019. Historically, German travellers have favoured longer booking lead-times, with 50% of bookings in 2019 occurring more than 120-days before travel.



Travel via the US may be reduced, as it is considered a high-risk area requiring more stringent quarantine measures upon return to Germany. This may result in an increase in direct arrivals, however an overall net reduction in visitors may occur, as travellers flying into the US and travelling by land to Canada may decline.2

- d Brand USA's International Travel & Consumer Sentiment Survey (June 2021)
- ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey (April 2021) ++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)
 - (September 2021) 2 Federal Foreign Office
 - (November 2021)

♦♦ Our World in Data (November 2021)

European Travel Commission

♦ ForwardKeys (2019)

‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts

Δ Google InVITE Travel Search Queries (2019 vs 2018)

JAPAN

MEXICO

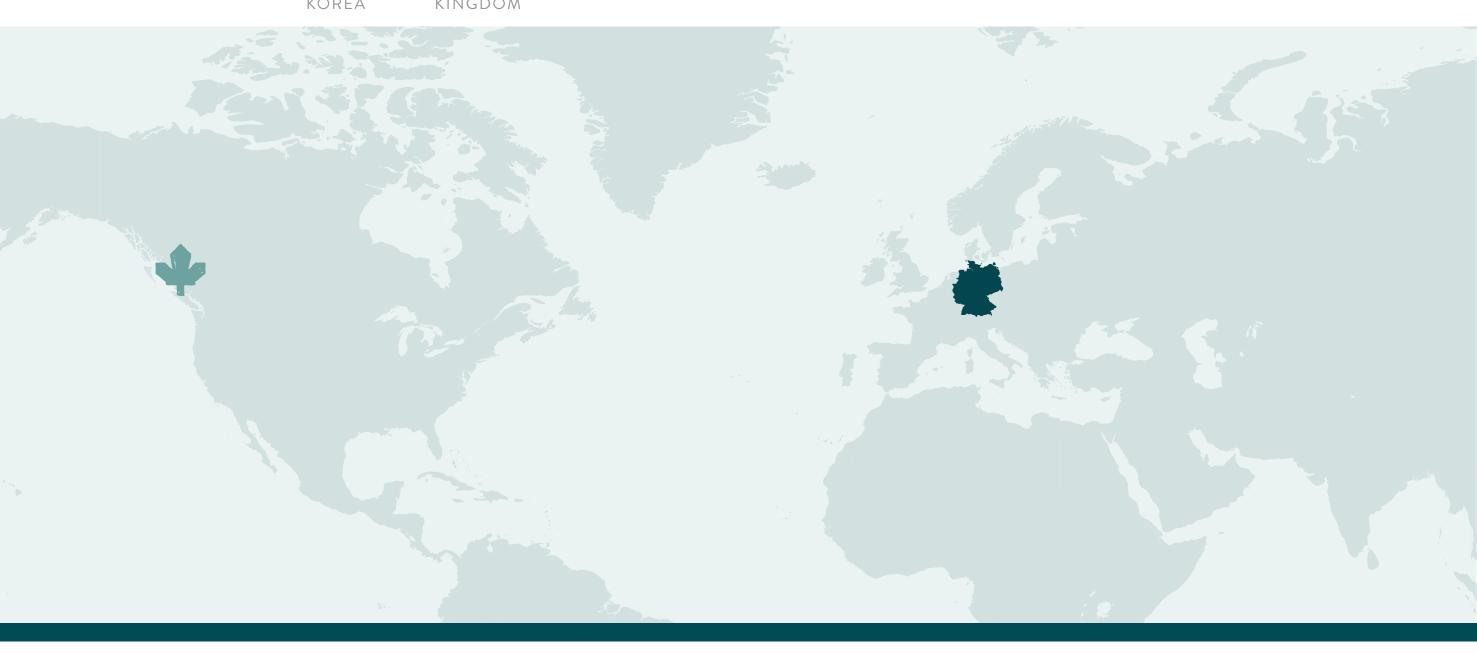
SOUTH KOREA

To navigate, please click on the flags.

GERMANY | 2

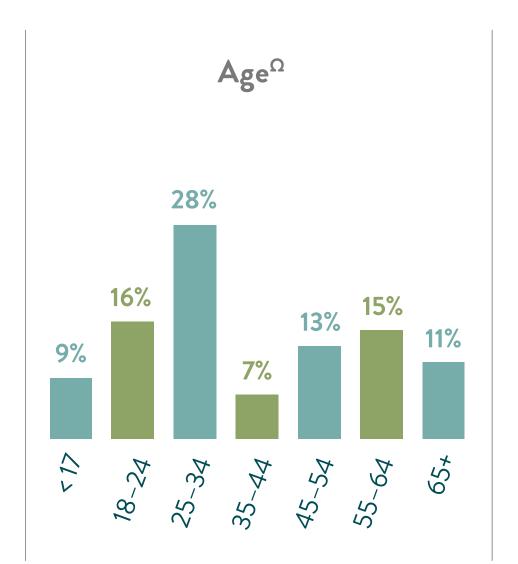
MARKET PROFILES Germany

NOVEMBER 2021



Traveller and Trip Characteristics

Average Travel Party Size^{\Omega}



Top 3 EQ Types[∑] Group Tourists

Authentic Experiencers Cultural Explorers

Past Visitation to Canada[†]

Average Spending Per Person in BC⁵

\$1,543

Travel Agent/Tour Operator Usage[∑]

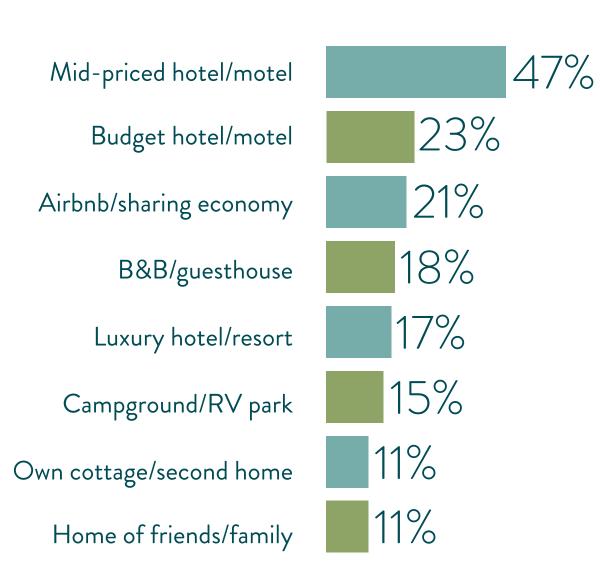
	Researching	Booking
♣ Flights	37%	32%
Accommodations	28%	24%
Transportation	18%	17%
Activities	24%	9%
Potential Travel Destinations	22%	

14% Did not use a travel agent

Average Trip Length in BC^{††}



Accommodations²



Trip $Purpose^{\Omega}$

62% 28% 7% Holiday,

& Friends

Business

Top 5 Activities[∑]

Hiking or walking in nature

Leisure or

Recreation

Sampling local cuisine

Natural attractions

Viewing wildlife or marine life

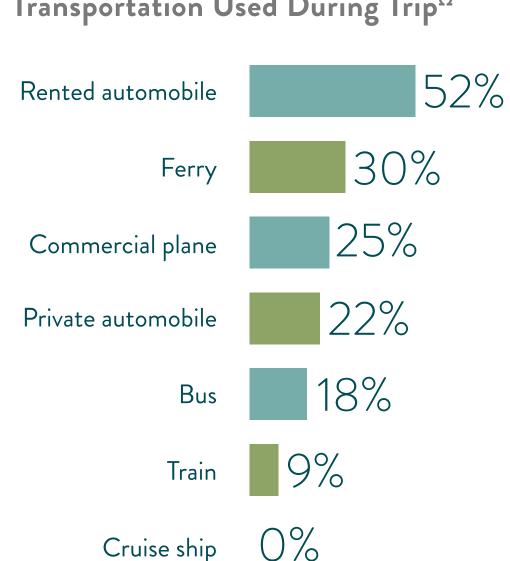
Road trips

Travel Seasons $^{\Omega}$

10% 33% Spring Summer 46%

Winter

Transportation Used During Trip^Ω



Travel Bookings[□]







35% Mobile



Online Supplier





Online Travel Agent



SOURCES

- Destination Canada's Global Tourism Watch (2020)
- †† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) Ω 2019 Visitor Travel Survey (Statistics Canada)
- Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020) Π Phocuswright (2019)

CHINA **GERMANY**



MEXICO

MARKET PROFILES

Japan

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.



Market Overview

2019 Overnight Outbound Departures from Japan*

Change in overnight departures from 2018 0.0%

2019 Market Visitation Rank ††

Japan was the 8th largest international market for BC in 2019 2021 Market Status§

Future Monitor

2020 Market Potential[†]

56%

Likelihood to visit BC in the next 2 years

1.13 M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



201,000

36.4% BC's Share of 2019 Canadian Japanese Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$363.7M

BC's Share of 2019 Canadian Japanese Expenditures^{‡‡}

Airline Seat Capacity



BC Travel Search Queries^A



Change from 2018

DESTINATION BRITISH COLUMBIA®

SOURCES

- Tourism Economics (2019)
- Destination Canada's Global Tourism Watch (2020)
- Destination BC Global Marketing Plan 2021 Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism
- (September 2021) # Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community



Willingness to Receive Vaccine#

Support for Vaccine Passports for International Travel**

74%



Likelihood to Travel Internationally

14%

In the next 12 months

Market Highlights



Japanese tourists are prioritizing being able to 'travel safely and securely' as the most important quality in an international trip.3



As of November 1st, 2021, 73% of Japanese are fully vaccinated. **



In 2021, as of November 1st, 48% of all Japanese air-bookings to BC occurred less than a month before travel, with one-fifth of bookings occurring between 4-14 days before travel.



Japanese household savings hit a record high of ¥1.946 quadrillion at the end of March, 2021, resulting in an accumulation of discretionary savings that may be put towards future travel.4

- d Brand USA's International Travel & Consumer Sentiment Survey (June 2021)
- ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey (April 2021) ++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)
- ‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts
- Δ Google InVITE Travel Search Queries (2019 vs 2018) ♦ ForwardKeys (2019)
- Survey of Future Overseas Travel Sentiment Among Japanese (April 2021)
- 4 The Japan Times (September 2021)

♦♦ Our World in Data (November 2021)

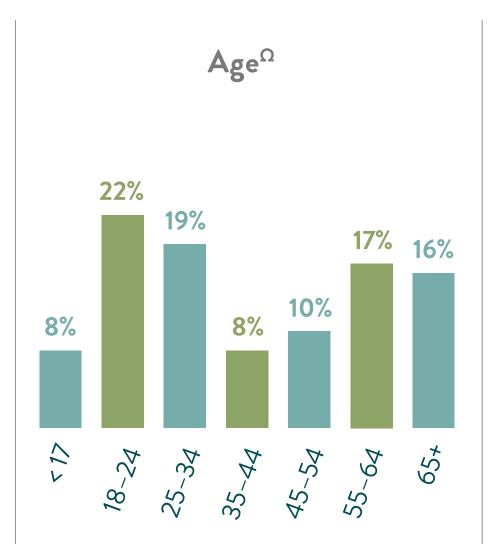
MARKET PROFILES Japan

NOVEMBER 2021



Traveller and Trip Characteristics





Top 3 EQ Types[∑] Cultural Historians

Free Spirits Personal History Buffs

Past Visitation to Canada[†]

Average Spending Per Person in BC⁵

\$1,610

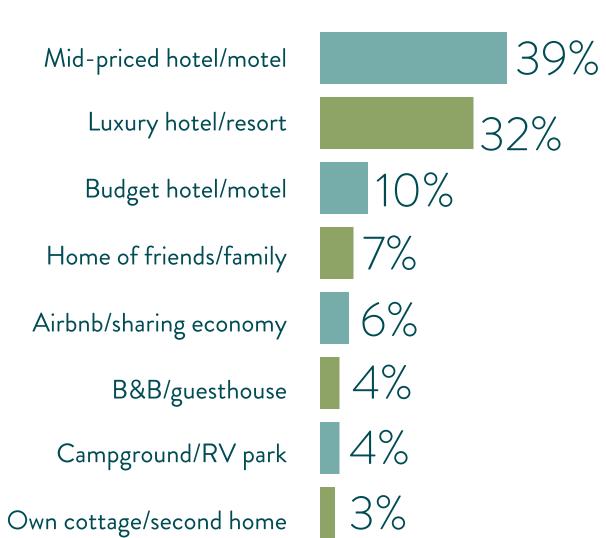
Travel Agent/Tour Operator Usage[∑]

	Researching	Booking	
♣ Flights	36%	42%	
Accommodations	37%	43%	
Transportation	16%	15%	
Activities	26%	17%	
Potential Travel Destinations	37%		
16% Did not use a travel agent			

Average Trip Length in BC^{††}

11.7 Nights

Accommodations⁵



Trip $Purpose^{\Omega}$

34% 44% 7% 15% Holiday, Visit Family

& Friends

Business

Top 5 Activities[∑]

Leisure or

Recreation

Natural attractions

Hiking or walking in nature

Shopping

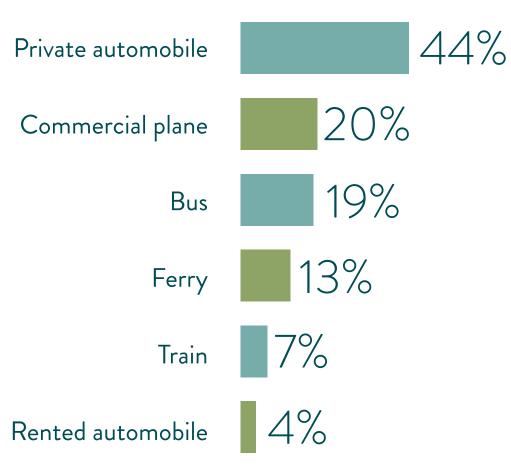
Sampling local cuisine

City/town sightseeing

Travel Seasons $^{\Omega}$ 13% 20% Spring Summer

29% Winter

Transportation Used During Trip^Ω



Cruise ship

Travel Bookings[□]







41% Mobile



Online Supplier





Online Travel Agent



SOURCES

Destination Canada's Global Tourism Watch (2020)

†† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) Ω 2019 Visitor Travel Survey (Statistics Canada)

Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020)

Π Phocuswright (2019)



SOUTH KOREA

To navigate, please click on the flags.

MEXICO | 1

MARKET PROFILES

Mexico

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.



Market Overview

2019 Overnight Outbound Departures from Mexico*

Change in overnight departures from 2018 -0.4%

2019 Market Visitation Rank ††

Mexico was the 6th largest international market for BC in 2019 2021 Market Status§

Monitor

2020 Market Potential[†]

42%

Likelihood to visit BC in the next 2 years

0.66M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



201,000

25.2% BC's Share of 2019 Canadian Mexican Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$363.7M

BC's Share of 2019 Canadian Mexican Expenditures^{‡‡}

Airline Seat Capacity



DESTINATION

BRITISH COLUMBIA®

BC Travel Search Queries^A



Change from 2018

SOURCES

Tourism Economics (2019)

Destination Canada's Global Tourism Watch (2020) Destination BC Global Marketing Plan 2021

Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism (September 2021)

Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community



Willingness to Receive Vaccine#

93%

Support for Vaccine Passports for International Travel**

86%



Likelihood to Travel Internationally

In the next 12 months

Market Highlights



Demand for travel has increased, with a net increase of 25% of Mexican travellers planning to travel more than they did prior to COVID-19.5



Mexico does not require travellers to quarantine upon re-entry.6



As of November 1st, 2021, 47% of Mexicans are fully vaccinated.



Average booking lead times for air-travel has shortened, with 50% of 2021 airbookings occurring within a month of travel, as of November 1st, 2021. This represents an increase of 13% compared with bookings during the same bookingwindow in 2019.

- d Brand USA's International Travel & Consumer Sentiment Survey (June 2021)
- ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey (April 2021) ++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)

5 Siteminder (June 2021)

6 Secretaria de Relaciones Exeriores

♦♦ Our World in Data (November 2021)

- (November 2021)
- ♦ ForwardKeys (2019)
- Δ Google InVITE Travel Search Queries (2019 vs 2018)

‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts



SOUTH KOREA

To navigate, please click on the flags.

MEXICO | 2

MARKET PROFILES

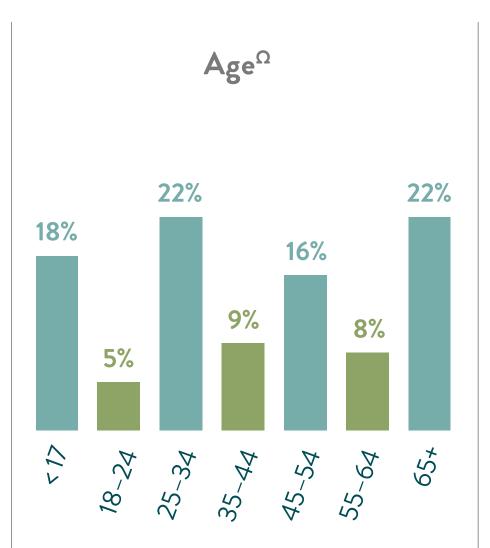
Mexico

NOVEMBER 2021



Traveller and Trip Characteristics

Average Travel Party Size^{\Omega}



Top 3 EQ Types[∑] Authentic Experiencers Free Spirits Group Tourists & Social Samplers

Past Visitation to Canada[†]

Average Spending Per Person in BC⁵

\$1,761

Travel Agent/Tour Operator Usage[∑]

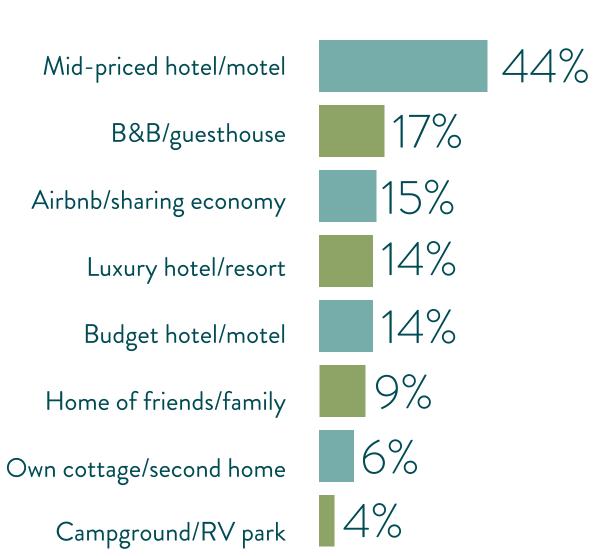
	Researching	Booking
♣ Flights	36%	42%
Accommodations	37%	43%
Transportation	16%	15%
Activities	26%	17%
Potential Travel Destinations	37%	
		K

16% Did not use a travel agent

Average Trip Length in BC^{††}

20.1 Nights





Trip Purpose^Ω

50% 28% 2% 22% Holiday,

Leisure or

Recreation

Visit Family & Friends

Business

Top 5 Activities[∑]

Hiking or walking in nature

Nature parks

Sampling local cuisine

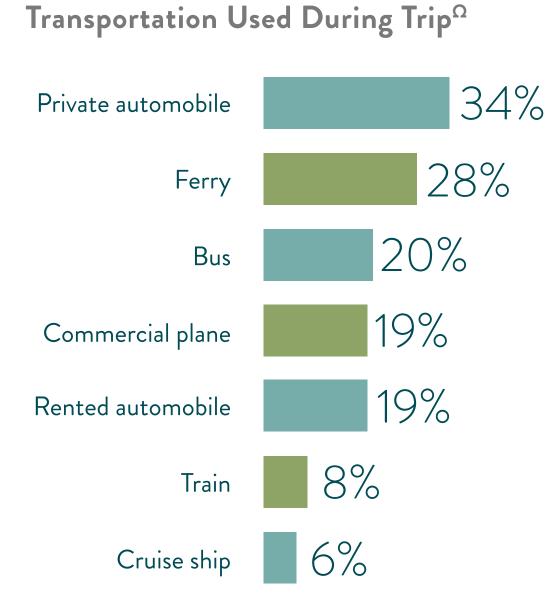
Natural attractions Snowshoeing or cross country skiing

Travel Seasons^Ω

14% Spring

30% Summer

14% Winter



Travel Bookings[□]







Mobile



Online Supplier



Desktop



Online Travel Agent



SOURCES

Destination Canada's Global Tourism Watch (2020)

†† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada) Ω 2019 Visitor Travel Survey (Statistics Canada)

Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020) Π Phocuswright (2019)

MEXICO

MARKET PROFILES

South Korea

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.



2019 Overnight Outbound Departures from South Korea*

Change in overnight departures from 2018 -0.4%

2019 Market Visitation Rank ††

South Korea was the 7th largest international market for BC in 2019

2021 Market Status§

Future Monitor

2020 Market Potential[†]

49%

Likelihood to visit BC in the next 2 years

3.21 M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



128,000

42.8 BC's Share of 2019 Canadian South Korean Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$148.UM

46.5% BC's Share of 2019 Canadian South Korean Expenditures^{‡‡}

Airline Seat Capacity



DESTINATION

BRITISH COLUMBIA®

BC Travel Search Queries^A



Change from 2018

SOURCES

- Tourism Economics (2019)
- Destination Canada's Global Tourism Watch (2020)
- Destination BC Global Marketing Plan 2021
- Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism (September 2021) # Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community



Willingness to Receive Vaccine#

Support for Vaccine Passports for International Travel**

84%



Likelihood to Travel Internationally

38%

In the next 12 months

Market Highlights



Travel bookings are increasingly moving towards online platforms, with 53% of South Koreans now booking travel online—a 9% increase from 2019 to 2021. □



The South Korean economy remained strong in 2020, due to a proactive COVID-19 management strategy, and is on a solid growth trajectory in 2021.7



As of November 1st, 2021, 76% of South Koreans are fully vaccinated.



South Koreans are booking their air travel closer to their departure dates in 2021, with 46% of all bookings occurring less than a month before travel. Compared with 2019, there is a significant shift towards earlier bookings, with a 20% decline in bookings occurring more than 60 days before travel.[♦]

d Brand USA's International Travel & Consumer Sentiment Survey (June 2021)

++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)

- ♦ ForwardKeys (2019) ** Ipsos Global Views on Personal Health Data and Vaccine Passports Survey (April 2021) ♦♦ Our World in Data (November 2021)
 - 7 OECD (May 2021)
- ‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts Δ Google InVITE Travel Search Queries (2019 vs 2018)
- Π Phocuswright (2019)

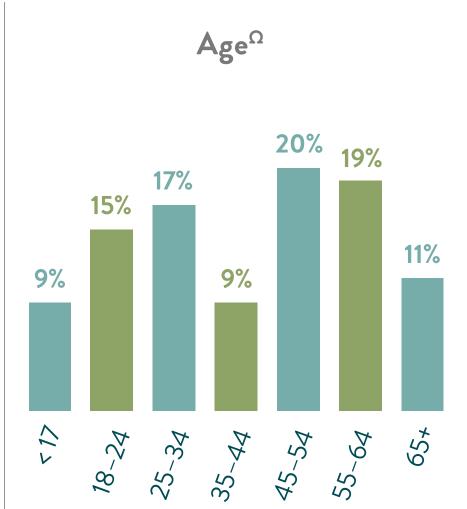
MEXICO

MARKET PROFILES South Korea

NOVEMBER 2021

Traveller and Trip Characteristics

Average Travel Party Size^{\Omega}



Top 3 EQ Types[∑] Free Spirits Cultural Historians Personal History Buffs Past Visitation to Canada[†]



Travel Seasons^Ω

33%

17%

32%

19%

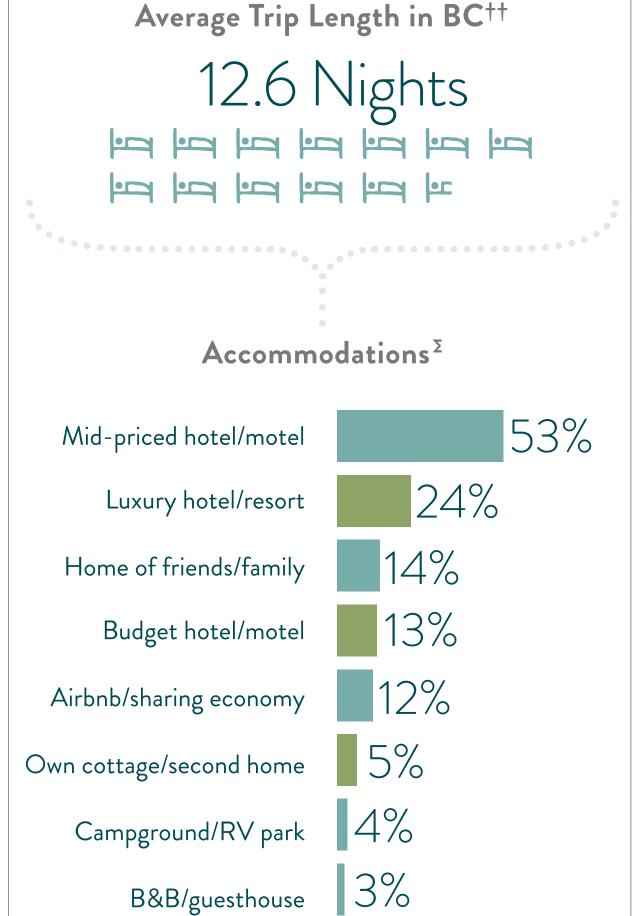
\$1,159

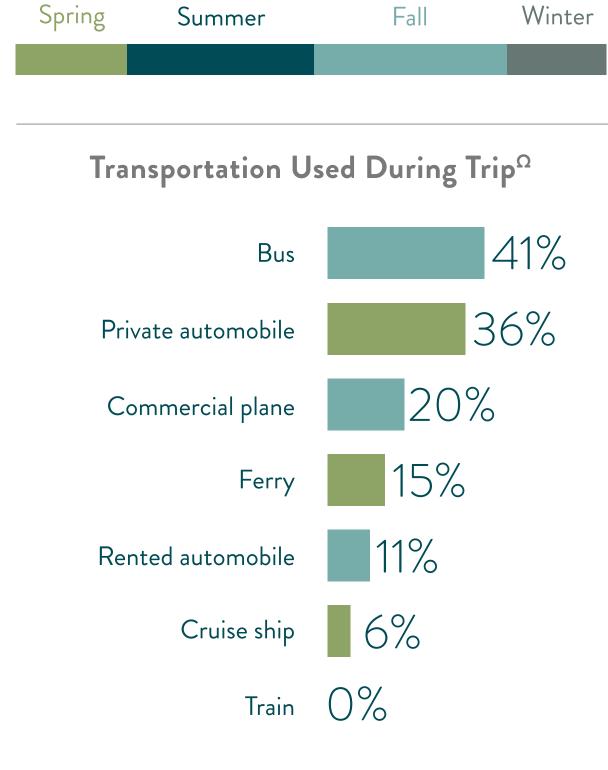
Travel Agent/Tour Operator Usage[∑]

Average Spending Per Person in BC⁵

	Researching	Booking
♣ Flights	40%	47%
Accommodations	30%	39%
Transportation	25%	21%
Activities	23%	19%
Potential Travel Destinations	36%	

15% Did not use a travel agent





Travel Bookings[□]







88% Mobile



Online Supplier









SOURCES

Destination Canada's Global Tourism Watch (2020)

†† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)

Ω 2019 Visitor Travel Survey (Statistics Canada) Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020)

Π Phocuswright (2019)

JAPAN

MARKET PROFILES

United Kingdom

NOVEMBER 2021

The 2021 International Market Profiles contain the latest information and highlights on Destination BC's key international markets. This publication summarizes each market, pre-COVID (2019), including the size of the market, volume and expenditures in BC, and traveller and trip characteristics. The latest market highlights and factors impacting and helping recovery of the markets as a result of COVID are also included. Highlights and factors are ever-changingas such, those available here are time-stamped from the date of publication.



Market Overview

2019 Overnight Outbound Departures from the UK*

Change in overnight departures from 2018 +1.5%

2019 Market Visitation Rank ††

UK was the 3rd largest international market for 2021 Market Status§

Mid-term International

2020 Market Potential[†]

61%

Likelihood to visit BC in the next 2 years

3.09 M

2020 Potential Demand[†]

BC Past Performance

2019 Reported Visitation^{††}



289,000

25.0% BC's Share of 2019 Canadian UK Visitation^{‡‡}

2019 Reported Expenditure^{††}



\$396.3M

34.2% BC's Share of 2019 Canadian UK Expenditures^{‡‡}

Airline Seat Capacity



DESTINATION

BRITISH COLUMBIA®

BC Travel Search Queries^A



Change from 2018

SOURCES

Tourism Economics (2019)

(September 2021)

Destination Canada's Global Tourism Watch (2020) Destination BC Global Marketing Plan 2021

Destination BC's BC Residents' Perceptions: COVID-19 Travel and Tourism

Morning Consult's Weekly Global Vaccine Tracking Survey (September 2021)

Factors Impacting/Helping Recovery

British Columbian's Comfort Welcoming International Visitors

Of BC residents are comfortable welcoming international visitors to their community

Willingness to Receive Vaccine#

Support for Vaccine Passports for International Travel**

84%



Likelihood to Travel Internationally

In the next 12 months

Market Highlights



While planning lead times are in-line with normal, UK travel intenders are booking trips closer to their travel date.8



To date in 2021, travellers from the UK are booking air travel closer to their arrival date, with almost 40% of bookings to BC occurring within a month of their arrival date.[♦]



While COVID-19 has taken the front stage, the impacts of Brexit on outbound travel are not yet known, and will likely be a factor affecting post-COVID travel recovery.



As of November 1st, 2021, 67% of people in the UK are fully vaccinated. **



++ Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)

♦♦ Our World in Data (November 2021) UK COVID-19 Consumer Sentiment

Tracker (September 2021)

- ‡‡ Destination BC Tabulations from Statistics Canada Frontier Counts
- ♦ ForwardKeys (2019)
- Δ Google InVITE Travel Search Queries (2019 vs 2018)

MARKET PROFILES

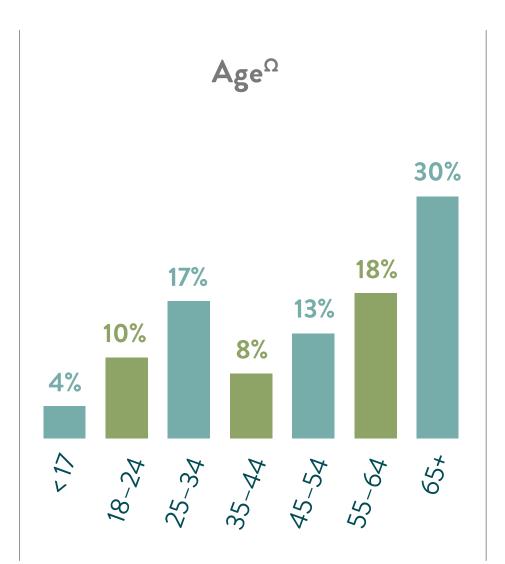
United Kingdom

NOVEMBER 2021



Traveller and Trip Characteristics

Average Travel Party Size^{\Omega}



Top 3 EQ Types[∑]

Free Spirits Gentle Explorers Authentic Experiencers

Past Visitation to Canada[†]

Average Spending Per Person in BC⁵

\$1,370

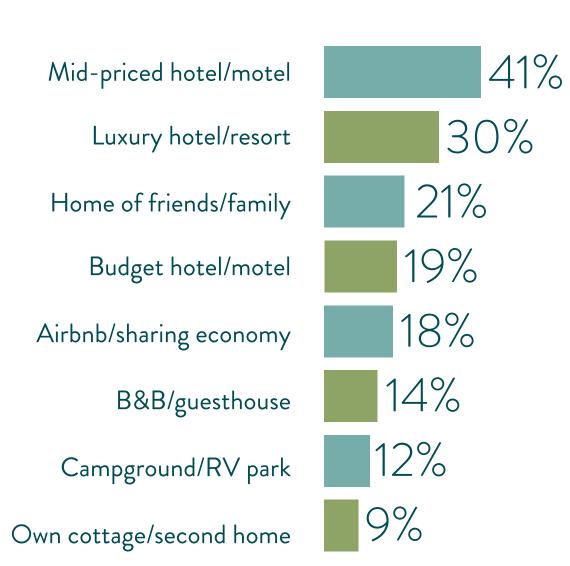
Travel Agent/Tour Operator Usage[∑]

	Researching	Booking	
♣ Flights	28%	35%	
Accommodations	26%	32%	
Transportation	20%	32%	
Activities	18%	18%	
Potential Travel Destinations	23%		
18% Did not use a travel agent			

Average Trip Length in BC^{††}

10.9 Nights

Accommodations⁵



Trip $Purpose^{\Omega}$

Holiday,

Leisure or

Recreation

Visit Family & Friends

Business

Top 5 Activities[∑]

Natural attractions

Sampling local cuisine



Hiking or walking in nature

Viewing wildlife or marine life

Shopping

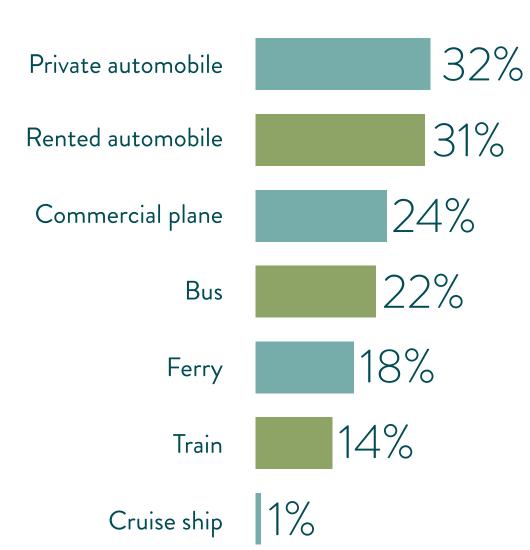
Travel Seasons^Ω

17% Spring

26% Summer 41%

16% Winter

Transportation Used During Trip^Ω



Travel Bookings[□]







41% Mobile





Online Supplier



Online Travel Agent



SOURCES

Destination Canada's Global Tourism Watch (2020)

†† Destination BC Tabulations from the 2019 Visitor Travel Survey (Statistics Canada)

Ω 2019 Visitor Travel Survey (Statistics Canada) Σ Destination Canada's Global Tourism Watch (Pooled 2018–2020)

Π Phocuswright (2019)