



Land Acknowledgement

Destination British Columbia acknowledges with gratitude the xwməθkwəyəm (Musqueam Indian Band), Skwxwú7mesh Úxwumixw (Squamish Nation) and səlilwətał (Tsleil-Waututh Nation) on whose shared territories we operate our main office.

We respectfully recognize that we carry out our work on the territories of Indigenous Peoples throughout BC. We honour our ongoing and developing relationships with First Nations (status and non-status), Inuit, and Métis Peoples. We are on a path of learning and are committed to working together.





TL;DR: Why you should read this toolkit

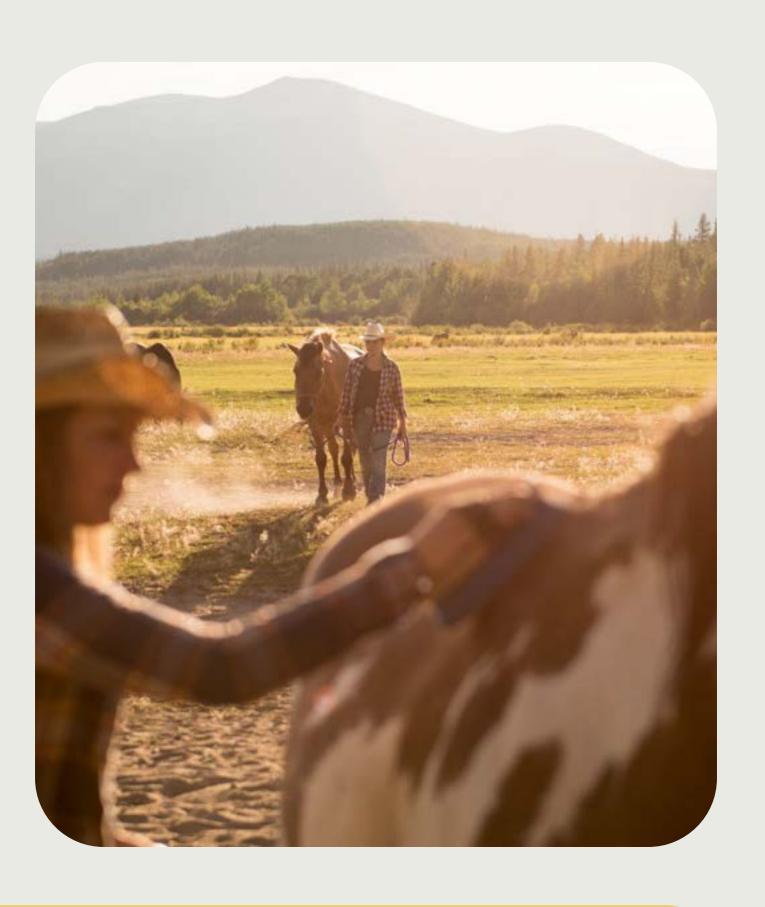
This is your shortcut to joining one of the biggest tourism brand launches in British Columbia.

Nature's Heartland is part of a bold new family of iconic destination brands designed to elevate BC's global presence and drive tourism across the province.



WHY IT MATTERS?

- **Tap into global marketing** Participate in the consumer brand launch for your chance to access 2.4M+ social followers
- Reach responsible travellers See who we're targeting.
 Connect with travellers who spend more, stay longer, and seek authentic experiences.
- **Use ready-made tools** Save time with plug-and-play assets. Find messaging, images, and templates you can drop straight into your marketing.
- Boost your visibility Connect your business or community to a bigger provincial story.



YOUR NEXT STEP

Participate in the <u>brand launch on social</u>, kicking off from October 20-26! Now is the time to review the tools, prepare your content, and be ready to ride the wave of attention as *Nature's Heartland* goes live.



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Welcome

Dear Tourism Partners,

The tourism industry in BC is entering an exciting new chapter with the launch of the full family of Super, Natural British Columbia® brands. Six bold new destination brands—Nature's Heartland, Rainforest to Rockies, Birthplace of Adventure, The Infinite Coast, Valleys & Vineyards and The Great Wilderness—will reshape how the world sees and experiences Super, Natural British Columbia for many years to come. Each brand was developed in collaboration with Indigenous Tourism BC, regional and community partners. Together with Vancouver and Area and Destination Ski, we now have a full complement of brands that will drive geographic and seasonal growth for tourism in British Columbia. This toolkit shows you how to integrate the Nature's Heartland brand across your materials, messaging, and offerings. Each brand has its own toolkit, designed with flexibility in mind to allow you to express the brand in ways that feel authentic to your organization.

Whether you run a small cafe, lead a community DMO, or market to international travellers, let this toolkit be your source of inspiration.

When we come together as Team BC, we create something far greater than any of us could achieve alone—a unified destination that competes and wins on the global stage, delivering a stronger market presence that benefits everyone.

Dive into the toolkit, use the tools, and help us strengthen British Columbia as a unified, competitive global destination.

Maya Lange VP Global Marketing Destination BC





Introducing the SNBC Brand Family

SNBC - THE PARENT BRAND

Super, Natural British Columbia® (SNBC) is the provincial brand that represents BC to the world. It sets the purpose, values and tone for how BC shows up in marketing.

THE ICONIC DESTINATION BRANDS

BC's new destination brands, including Nature's Heartland, are part of the SNBC brand family. Think of SNBC as the parent, and the iconic destination brands as the children, each with their distinct look and personality.

Each iconic destination brand highlights a different part of BC and helps tell a bigger story about what makes our province special. Aligning with the destination brands helps you reach more travellers by connecting your business to a powerful story that's already gaining attention internationally.



















PURPOSE We Bring People and Nature Closer Together

VALUES		
Sustainability	Community	
Adventure	Respect	

ESSENCE
The Wonder
of Nature

VOICE		
Evocative	Uplifting	
Open	Unpretentious	



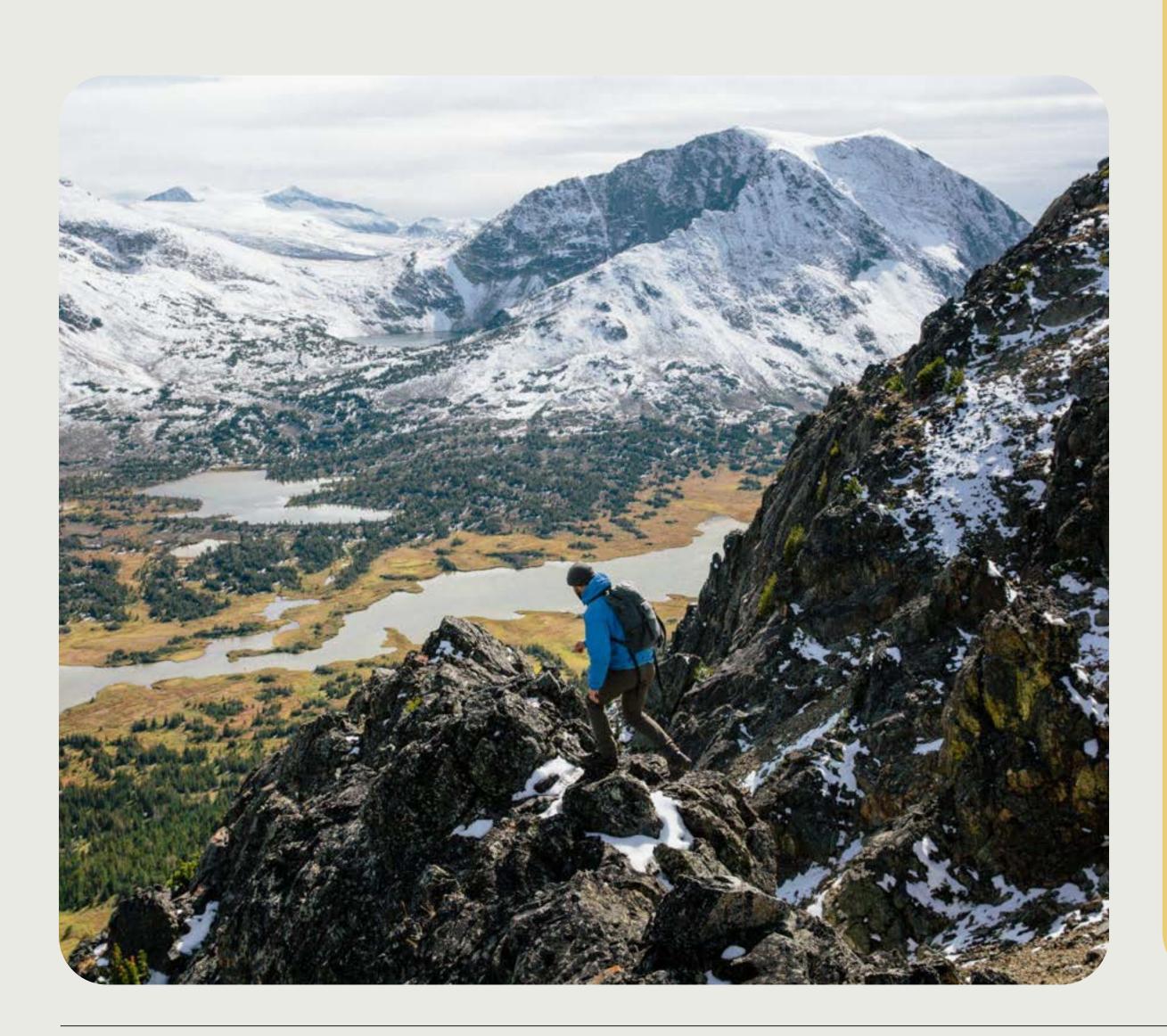
Target Traveller

Through Destination Canada's new Traveller Segmentation program, we have identified two high-potential audiences for BC. They offer a mix of strong responsible travel values and high economic impact:

- Outdoor Explorers adventurous spirits who crave the thrill of unknown places, physical challenge, and connection with locals.
- Refined Globetrotters passionate travellers seeking immersive, exclusive experiences, and cultural connection.

Outdoor Explorers have been identified as the primary audience for Nature's Heartland brand.

For more details on the Destination Canada traveller segmentation program, visit <u>www.tourismdatacollective.ca/segmentation</u>.



WHY IT MATTERS FOR YOU

- The new segments help us focus on the travellers who bring the highest positive impact to BC, through strong responsible travel values and high economic impact.
- These segments show up strongly both internationally and domestically, which means aligning to them helps us reach the right people, wherever they're coming from.
- By applying the segments to your communications, creative and/or media targeting, it ensures that we're focusing our collective efforts towards the highest-potential audiences (whether domestic or international), as backed by Destination Canada's extensive research.

HOW TO USE THIS

To position your experience or destination to align with the Outdoor Explorer segment and the audience Destination BC will be prioritizing for this brand, consider:

- Highlighting physical challenges and off-the-beaten-path adventures.
- Showcasing eco-friendly practices and authentic local connections, and ways for travellers to give back to communities.
- Promoting rustic or remote stays as part of the experience.
- Keeping it flexible: provide options for spontaneous and customizable itineraries and a range of levels for accessibility.



Overview

Nature's Heartland is a vast area in the center of British Columbia. It stretches along the mighty Fraser River through rugged canyons, rolling grasslands and includes the Cariboo Mountains, the expansive Chilcotin area, Fraser Canyon, Kamloops and the North Thompson Valley. Nature's Heartland blends Indigenous heritage, ranching culture, and outdoor adventures across diverse and layered landscapes.





Brand Strategy

POSITIONING

A rugged, soul-stirring landscape, where layers of nature and living history meet hands-on adventure.

The *Nature's Heartland* brand is built on a clear positioning and a set of pillars that guide how we tell our story.

Download the brand one pager at **DestinationBC.ca/NH**

PILLARS

NATURE

Layers of Time

Historic lands: Journey through landscapes shaped by time: canyons carved by rivers, expansive grasslands, and rugged plateaus where earth's history is written in stone, rustic colors, and striking formations.

Dynamic waterways: The Mighty Fraser and its tributaries are connecting lifelines, carving through the land. These essential waters sustain salmon, ecosystems, and stories of wisdom and resilience.

Ecological sanctuary: Home to remarkable biodiversity, from remote inland icefield to the ecologically distinct area known as the Chilcotin Ark, to native grasslands in the rain shadow of the Coast Mountains, here lives a wonderland of caribou, bears, eagles, and elusive wild horses.

CULTURE

True Grit

Guided by the land: Life here follows the deep cycles and steady pace of the land, each season signaling the next. Through hard work, dedication and knowledge passed down through generations, the harvests come to life.

Traditional & celebration: Generational skills are celebrated through the competitive spirit of rodeos and powwows, where living history is brought to life. The distinctive character of this place is reflected in its unique events, craftsmanship and community celebrations.

Country kinship: A self-reliant people who have forged bonds as they meet the challenges and opportunities of this place. Always a hat tip, need or, helping hand, after putting in long hours the fulfillment of community is found here in this land.

Resourceful & resilient: The modern cowboy spirit endures in a land where effort is valued over convenience.

WHY IT MATTERS FOR YOU

- The brand strategy provides a shared, insights-backed framework to tell consistent, compelling stories that resonate with responsible travellers.
- By aligning your communications and creative with the brand positioning, you help create a cohesive, impactful experience - from first introduction to planning and booking.

HOW TO USE THIS

- The pillars serve as storytelling themes you can use to link your experiences to the broader narrative of Nature's Heartland.
- Show what you're best at by connecting your message and offering to the most relevant pillar(s).

ADVENTURE

Hands on the Land

Trails through time: Follow trade routes travelled by Indigenous peoples along road, land and waters for millennia and used later by settlers during the Gold Rush. These pathways connect landscapes, history, and adventure.

River rushes: Rivers here are both sources of adventure and storytellers of history. Ride the rapids, fish the life-giving waters, and explore the powerful waterways that connect this region.

Rugged pursuits: Whether exploring by horseback on a ranch, hiking through canyons, or paddling waterways, travellers forge their own path in a rugged land.



Brand Elements

The *Nature's Heartland* brand identity features a colour palette, pattern, badge and wordmarkinspired by unique characteristics found in area...

Watch the brand elements come to life in video format: **DestinationBC.ca/NH**

We will be developing guidelines for tourism industry usage of the brand identity elements soon.

In the meantime, please leverage the social media templates shared in this document, or connect with us to discuss any other ideas or opportunities to collaborate at Brand@DestinationBC.ca

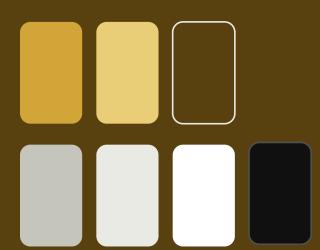
ENDORSED LOGO

NATURE'S HEARTLAND

BRITISH COLUMBIA 🍁

COLOUR

TYPOGRAPHY



GREAT FOREST

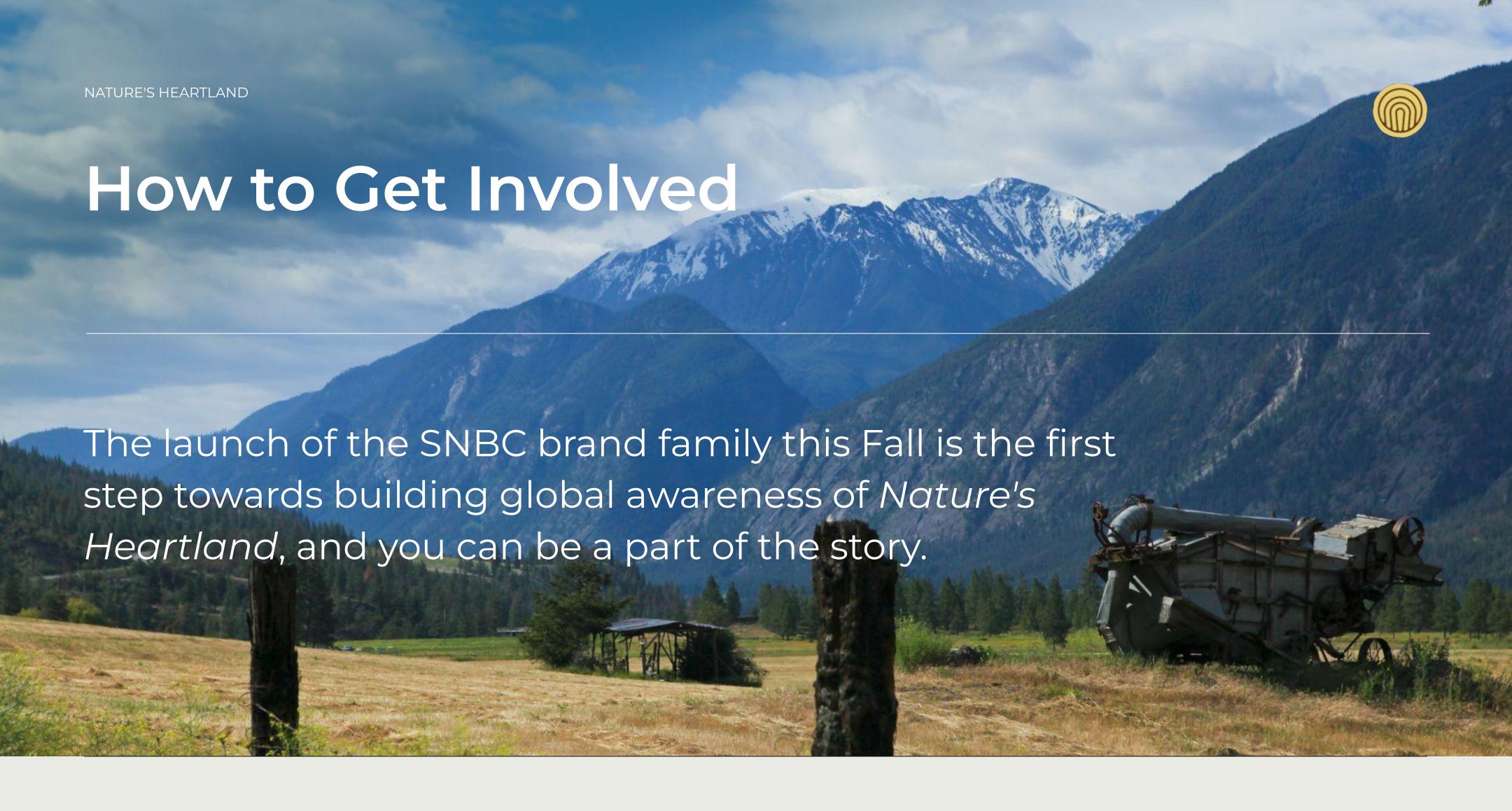
Montserrat

BADGE

PATTERN







Ol Participate in the Consumer Launch on social

Are you interested in the opportunity to access 2.4 million followers? This September marks the official launch of the iconic destination brands—an integrated initiative spanning paid, earned, and owned media, as well as travel media and trade. See <u>page 12</u> for how to join the launch on social and for the opportunity to be featured on @SuperNaturalBC

O2 Continue the momentum beyond launch

Miss out on launch week? No stress—this is a long term play and there will be lots of opportunities to join the momentum. See <u>page 13</u>.

Fuel Your Marketing with Brand Tools

Use tools such as consumer messaging & Canva templates to enhance your marketing and visitor experience. Find these on <u>page 14</u>.

O4 Sign up for Decals & Other Future Merch

Starting this Fall, get a free decal to put up in your business. Sign up on **DestinationBC.ca** to get yours.

05 List Your Business on SuperNaturalBC.com

Want a free listing to start to connect with global travellers this Fall? Visit the <u>Tourism Business Portal</u> to learn more and check your eligibility.

Already listed on our previous website, HelloBC.com? Your listing has been carried over to the new website. Make sure your info is current and, where relevant, highlight how your business connects to *Nature's Heartland* brand and target traveller.

Connect with your RDMO

Regional DMOs are key partners in this project, helping to shape the brands and bring them to life on the ground. Reach out to explore local opportunities and share your questions, updates, or ideas. *Nature's Heartland* is a part of three tourism regions:

Cariboo Chilcotin Coast Tourism

Thompson Okanagan Tourism Association

Vancouver, Coastal Mountains Tourism Region



Join the Social Media Brand Launch

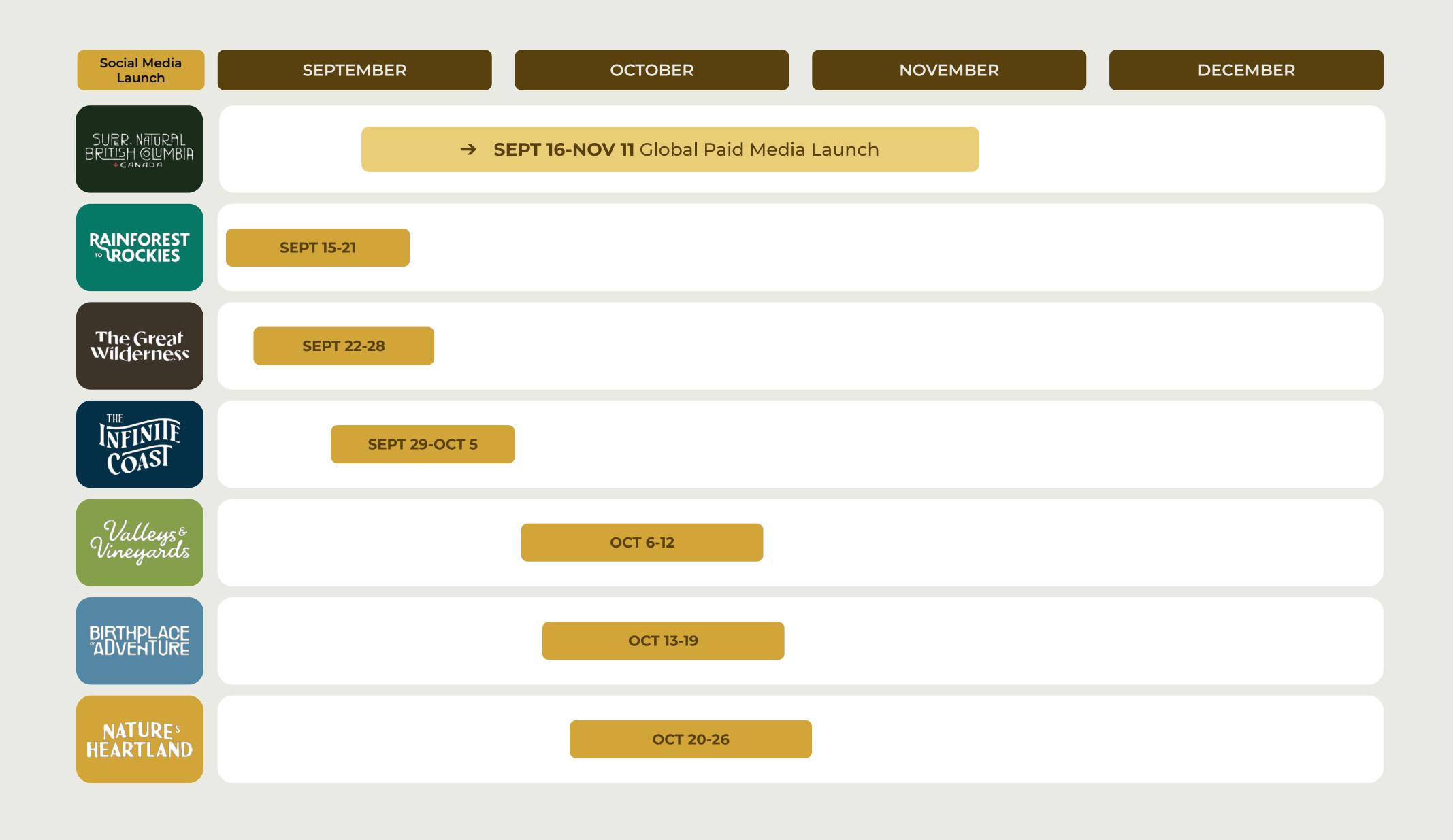
The global brand launch kicks off in early
September with media and trade events,
the new website, and trade co-op programs.
Mid-September brings the start of paid
media, alongside additional tactics to sustain
momentum through the fall.

Don't miss the chance to tap into 2.4M followers by joining the global rollout, one week at a time, across our social platforms.

This timeline outlines when each brand will go live, so you can plan to amplify content from our **@SuperNaturalBC** accounts, engage in the conversation, and share stories by using #exploreBC and #NaturesHeartland and tagging **@SuperNaturalBC**.

Social media opportunities for industry during launch week:

- **Share content:** Amplify SNBC launch posts by resharing to your Stories.
- **Post your own content:** Send a collaborator request to *Super, Natural BC* on Facebook (one per day, space limited) for a chance to be featured.
- **Tag us:** Use @supernaturalbc, #exploreBC, and #NaturesHeartland on Instagram and TikTok for future feature opportunities.
- **Use templates:** Bring the Nature's Heartland brand to life by using our <u>pre-made social templates</u> and tag us for an opportunity to be featured soon.
- **Get engaged:** Jump in on posted social comments—help hype our audience and answer trip planning questions where relevant.
- Add Yours Fridays: Each Friday, we'll invite you to share images/videos in our Instagram and Facebook Stories "Add Yours" chain to showcase *Nature's Heartland* alongside our content.





Beyond Launch Plans

Miss out on launch week? No stress—this is a long term play and there will be lots of opportunities to join the momentum.

Here we've identified some ongoing social media opportunities for tourism businesses and communities. Stay tuned for other opportunities over the coming months.

Amplify @SuperNaturalBC Content:

- Reshare our posts to your
 Stories to extend reach.
- As content moves from inspirational to informative, CDMOs and partners may receive collaborator requests on IG/FB when space allows.
- TIP: We'll occasionally add @explorecanada as a collaborator for added visibility.

Share Your Content:

- Tag us in your posts and Stories on IG/FB/TT using @supernaturalbc, #exploreBC, and #NaturesHeartland for a chance to be featured.
- Use the premade template to showcase the brand and tag us for potential Story features.

Engage with the Community

 Join the conversation on posted social comments and help answer trip planning questions.





Assets for Industry: Consumer Messaging

These consumer-facing messages tell the story of the *Nature's Heartland* experience in clear, compelling language.

203 WORDS

Welcome to *Nature's Heartland*, where land, story, and spirit are deeply connected. This is a place where the past lives on—not in monuments, but in the shape of the rivers, the sweep of the canyons, and the paths still travelled today. The Fraser River and its tributaries move through it all, a powerful force that has long sustained life: carving the land, feeding ecosystems, and guiding generations, from First Nations communities to Gold Rushers and newcomers since.

Adventure here is part of the story. For generations, these trails have carried travelers on horseback –traders, explorers and adventurers alike. River routes challenge rafters with their speed and strength, while the landscape doesn't just surround you–it moves with you. Caribou cross alpine ridges, wild horses roam the valleys and eagles soar overhead, weaving their presence into the land's enduring story.

And in every place, people carry the rhythm of this land. Indigenous Peoples have long cared for this place, inspiring ongoing stewardship through craft, ceremony, and story. Ranchers, rodeo riders, and artisans also live with a hands-on connection—weathering the seasons, building with care, and creating with pride.

Come find your own rhythm in *Nature's Heartland*—where every path leads to something deeper.

WHY IT MATTERS FOR YOU

 Rooted in the brand strategy, this messaging helps unify how the iconic brand presented across channels, making it easier for travellers to understand and connect with the journey.

HOW TO USE THIS

- Feature on your website to introduce the brand and show how your business or organization fits into the story.
- Adapt the messaging to your business—whether in day-to-day operations, shaping a product or experience, or inspiring your marketing content like social posts and captions.
- Turn key phrases into speaking points for frontline staff, interviews, or presentations to help tell the broader Nature's Heartland story and highlight your organization's connection to it.

109 WORDS

In *Nature's Heartland*, the land doesn't just hold stories—it tells them. The Fraser River weaves through canyons and plateaus, shaping both the terrain and the lives connected to it. As the river flows, so do the experiences—riding horseback along timeworn trails, rafting whitewater bends, moving through landscapes still shared with caribou, wild horses, and circling eagles. That deep connection runs through generations. Indigenous Peoples continue to care for this land, sharing knowledge passed down through stories, art, and tradition. Ranchers and artisans follow seasonal rhythms, shaped by the same forces. Here, history lives in the landscape, and nature continues to weave past and present into new stories.

57 WORDS

Meet Nature's Heartland, a place where the past lives on—not in monuments, but in the sweeping landscapes of rivers, canyons and paths still travelled today. Indigenous Peoples and ranching communities live with the land's rhythm. Ride horseback on ancient trade routes, paddle wild waters, and witness wildlife along the way. Every adventure leads to something deeper.



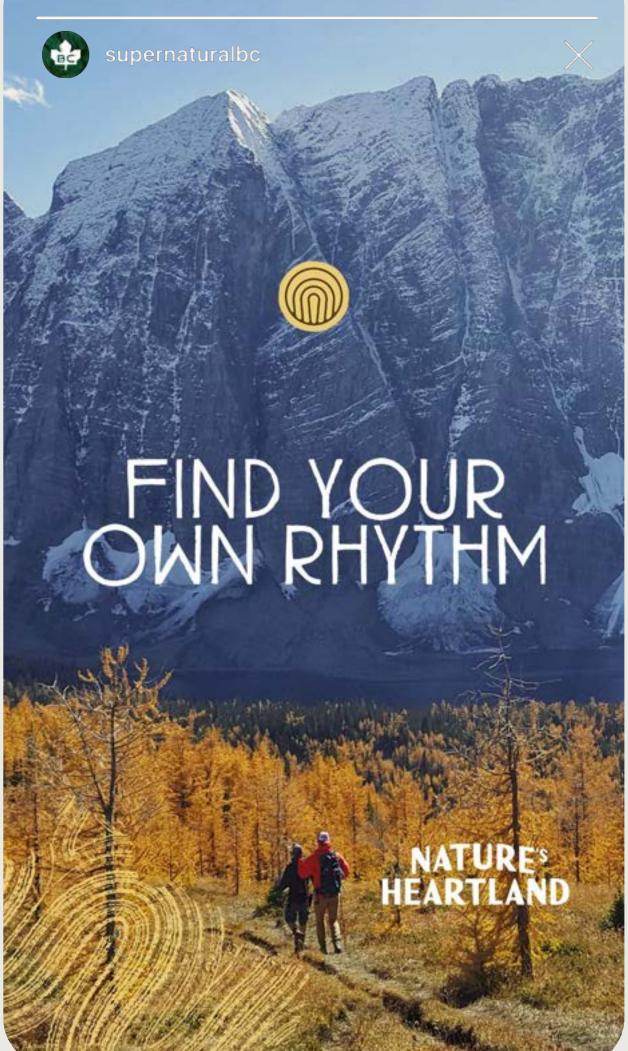
Brand Tools for Industry: Social Media Stories

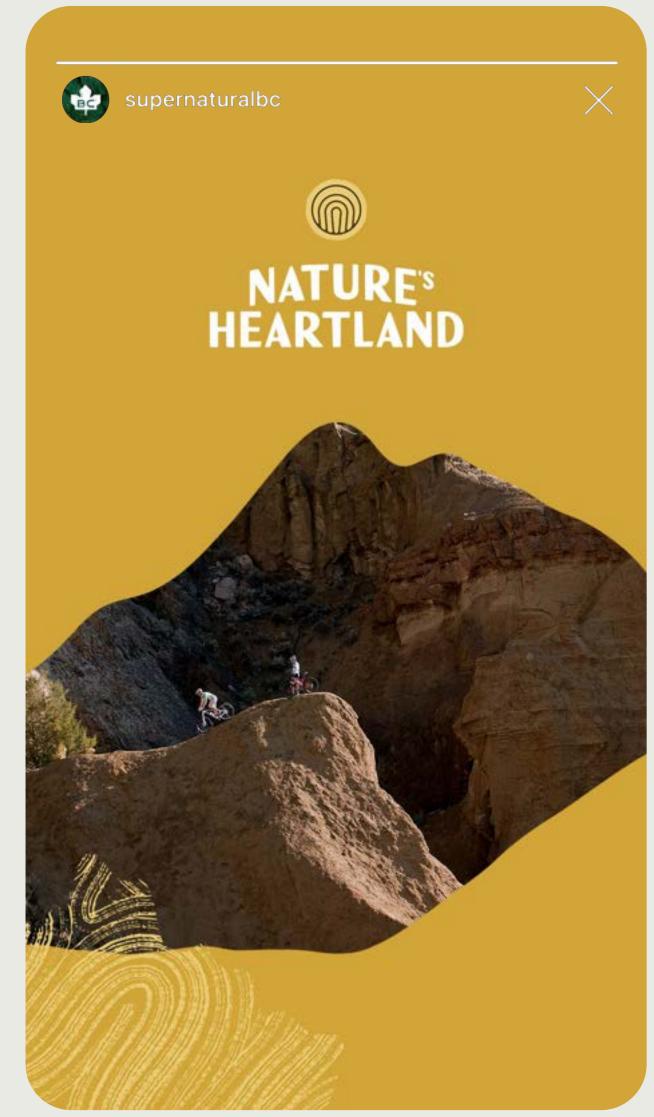
Share *Nature's Heartland* on your social channels with our ready-to-use stories, and help spark excitement for the brand launch.

NOTE: Please do not share until October, 20 2025, 10am PT

INSTAGRAM STORIES TEMPLATES







WHY IT MATTERS FOR YOU

By sharing brand-aligned content, you can increase visibility for your business or community, tap into a larger audience, and show travellers how your experience fits into the journey.

HOW TO USE THIS

- Simply <u>download</u> and share these Stories on your social channels
- Tag @SuperNaturalBC to increase your chances of being re-shared and featured.

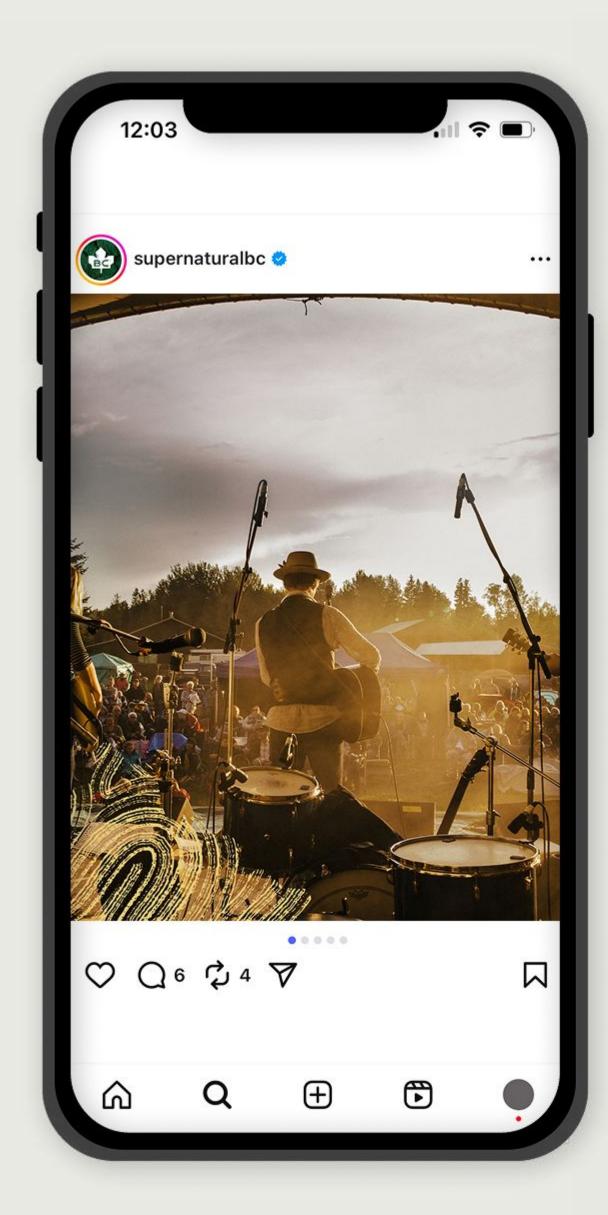


Brand Tools for Industry: Canva Social Templates

These easy-to-use Canva templates will help you create posts that align with the brand launch campaign from September onwards.

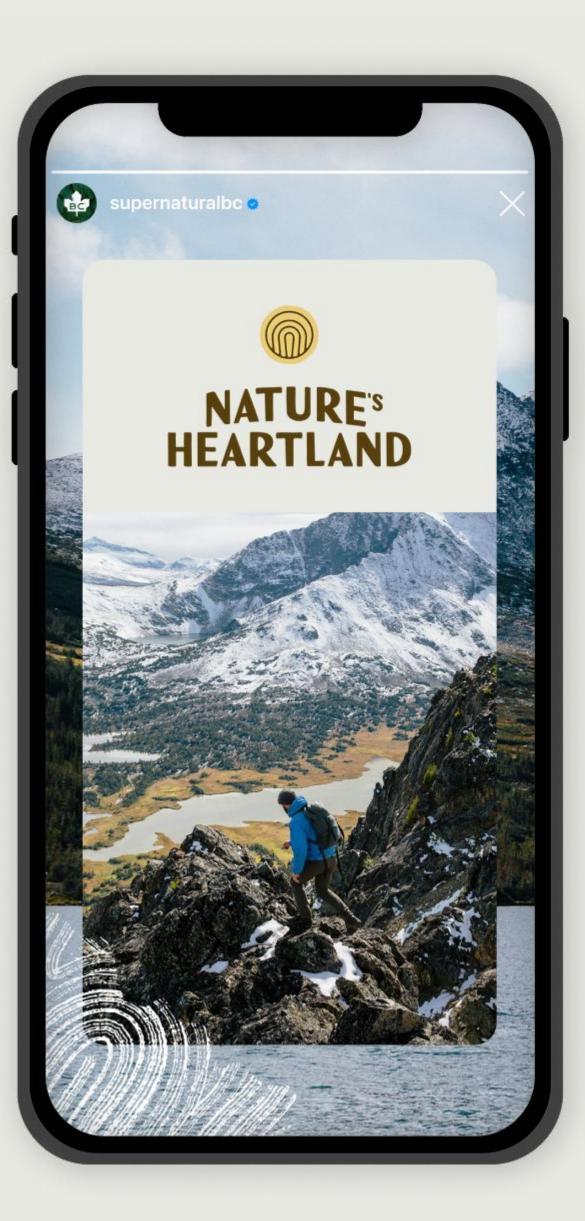
NOTE: Please do not share until October, 20 2025, 10am PT

CANVA TEMPLATES



Download 4:5 Template

Best for in-feed facebook & instagram posts



Download 9:16 Template

Best for story templates on various social platforms

WHY IT MATTERS FOR YOU

Simple templates to help you connect to the brand and take part in the *Nature's Heartland* brand launch!

HOW TO USE THIS

- Open the template link
 Click the Canva link provided
 in this toolkit. This will open
 the template in your browser.
- Make a copy
 Select Use template to create your own editable version in your Canva account.
- Add your images
 Drag and drop your own
 photos or ones from our image
 library into the image frames.
 Adjust cropping to make sure
 the focus is clear.
- Customize the text
 Replace the placeholder text
 with your own messaging.
 Keep it short and engaging to suit social channels.
- Check the design
 Ensure any logos & branding are visible.
 Preview the post to confirm everything looks balanced.
- Download and post
 Download in the
 recommended file type (PNG
 or JPG). Upload directly to your
 social media platform.



Brand Tools for Industry: Image and Video Library

Access a collection of curated images representing the *Nature's Heartland* brand through the links below.



LINKS

Key Selects: **Nature's Heartland Imagery**

Additional photo and video assets can be found on the **BC Content Hub.**

Note: Where the creative tactic allows, please include a credit and location with the image.

WHY IT MATTERS FOR YOU

High-quality visuals are essential for capturing attention and inspiring travel.

HOW TO USE THIS

Incorporate relevant visuals into your website, social media, and marketing materials to elevate your storytelling and connect with the brand.

 Feature visuals in visitor centres, presentations, or digital ads to immerse audiences in the brand.



Frequently Asked Questions

Q: Is the Super, Natural British Columbia brand being retired? How do the new destination brands fit with the provincial brand?

A: Super, Natural British Columbia will continue to play a critical role in building awareness and demand for tourism in BC. The new destination brands join Super, Natural BC as our globally compelling, competitively positioned reasons to visit BC. Please see **page 06** for more on this.

Q: How do I know which destination brand my business/community should align with?

A: Please refer to the <u>Community Look Up Tool</u> on the Destination BC website to find the destination brand(s) your community is part of. We're still developing this tool, and it will soon include the ability to search by regional district and First Nation.

Q: If my community is in multiple destination brands, which one do I use?

A: We encourage you to leverage the brand that you feel presents the biggest opportunity for or best alignment with your business or community.

Q: Do the Destination Brands replace the tourism regions?

A: No, the new destination brands are consumer-facing brands, designed to help international travellers easily and quickly understand the offering for British Columbia. They do not reflect a change in current administrative boundaries for the BC tourism industry. The regional DMOs are key partners in this project; they have helped to create the brands and play a critical role in implementing the brands moving forward. Some RDMOs support several of the new destination brands.

Q: Can I use the brand identity (logo, typeface, colour, badge) for my business or community?

A: We will be developing guidelines for tourism industry usage of the brand identity elements soon. In the meantime, please leverage the social media templates shared in this document, or connect with us to discuss any other ideas or opportunities to collaborate at

Brand@DestinationBC.ca









Frequently Asked Questions





Q: Are there training resources or webinars for tourism partners to understand and leverage?

A: Yes, please visit the website to find a variety of tools and assets including brand videos, brand strategy one-pagers and information on ordering merchandise. Stay tuned for more resources to be added.

Q: My business was already listed on the HelloBC website. Will this be transferred across to the new consumer website?

A: Yes! All existing business listings will be migrated over to the new **SuperNaturalBC.com**.

Q: I'd like to learn more about experience and destination development for this area. How do I find out more?

A: You can contact

DestinationIndustryDevelopment@DestinationBC.ca to find out more.

Q: I am interested in learning more about the Invest in Iconics strategy, where can I find more information?

A: Please visit <u>DestinationBC.ca/Iconics</u> to find videos, tools, FAQs, contact information, and more.

