

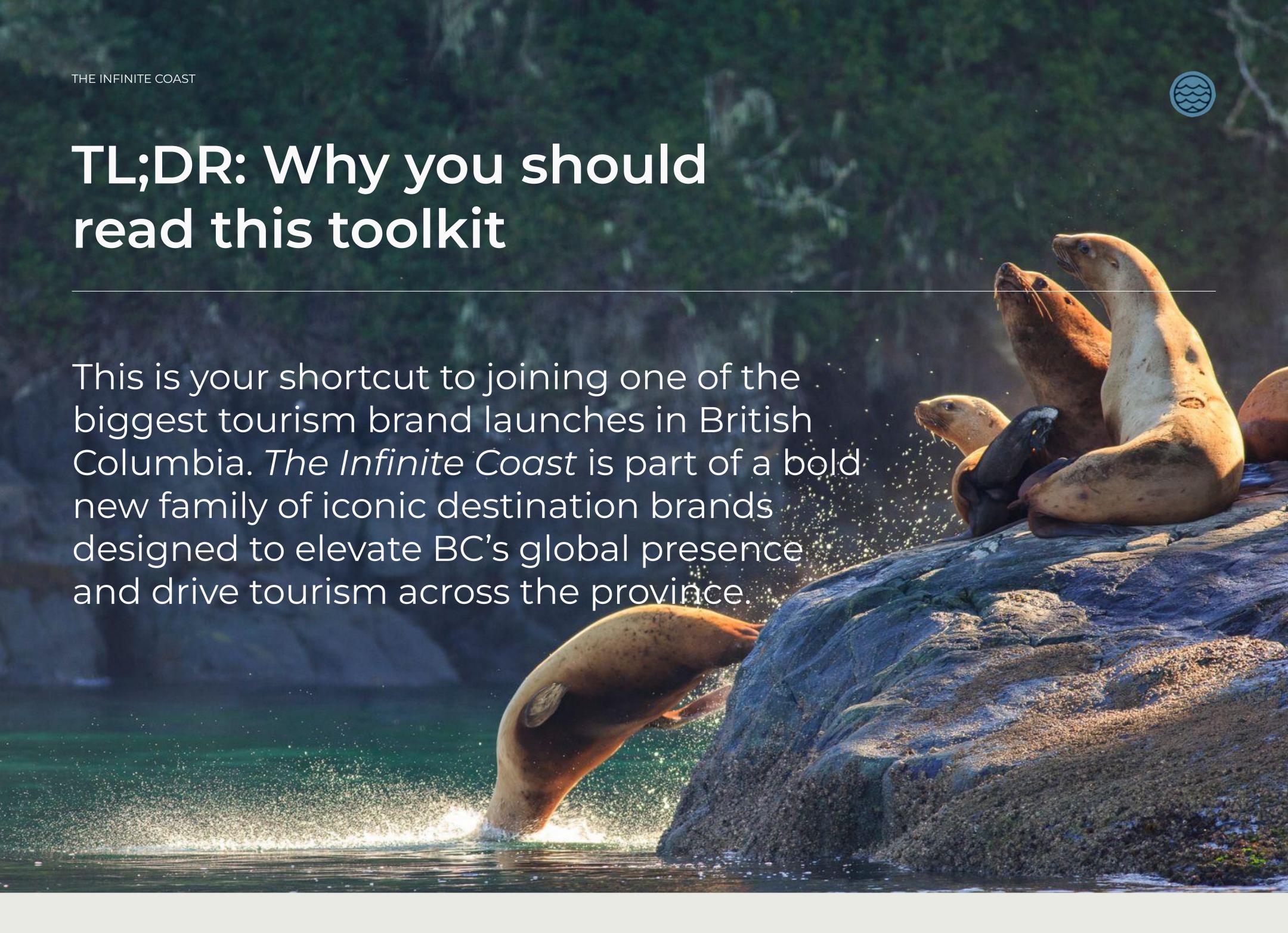


### Land Acknowledgement

Destination British Columbia acknowledges with gratitude the xwməθkwəyəm (Musqueam Indian Band), Skwxwú7mesh Úxwumixw (Squamish Nation) and səlilwətał (Tsleil-Waututh Nation) on whose shared territories we operate our main office.

We respectfully recognize that we carry out our work on the territories of Indigenous Peoples throughout BC. We honour our ongoing and developing relationships with First Nations (status and non-status), Inuit, and Métis Peoples. We are on a path of learning and are committed to working together.





WHY IT MATTERS?

- **Tap into global marketing** Participate in the consumer brand launch for your chance to access 2.4M+ social followers
- Reach responsible travellers See who we're targeting.
   Connect with travellers who spend more, stay longer, and seek authentic experiences.
- **Use ready-made tools** Save time with plug-and-play assets. Find messaging, images, and templates you can drop straight into your marketing.
- Boost your visibility Connect your business or community to a bigger provincial story.



#### YOUR NEXT STEP

Participate in the brand launch on social, kicking off from September 29-October 5! Now is the time to review the tools, prepare your content, and be ready to ride the wave of attention as The Infinite Coast goes live.



### Contents

TL;DR - why you should read this toolkit	······································
Welcome message	05
Introducing the SNBC Brand Family	······06
Target Traveller	07
The Infinite Coast: Overview of Area	08
The Infinite Coast: Brand Strategy	09
The Infinite Coast: Brand Elements	
How to Get Involved	
Social Media Brand Launch	
Beyond Launch Plans	14
Brand Tools for Industry	15
Consumer Messaging Social Media Stories Canva Templates for Social Image & Video Library	
FAOs	19



### Welcome

Dear Tourism Partners,

The tourism industry in BC is entering an exciting new chapter with the launch of the full family of Super, Natural British Columbia® brands. Six bold new destination brands— The Infinite Coast, Rainforest to Rockies, Birthplace of Adventure, Nature's Heartland, Valleys & Vineyards and The Great Wilderness—will reshape how the world sees and experiences Super, Natural British Columbia for many years to come. Each brand was developed in collaboration with Indigenous Tourism BC, regional and community partners. Together with Vancouver and Area and Destination Ski, we now have a full complement of brands that will drive geographic and seasonal growth for tourism in British Columbia.

This toolkit shows you how to integrate *The Infinite Coast* brand across your materials, messaging, and offerings. Each brand has its own toolkit, designed with flexibility in mind to allow you to express the brand in ways that feel authentic to your organization.

Whether you run a small cafe, lead a community DMO, or market to international travellers, let this toolkit be your source of inspiration.

When we come together as Team BC, we create something far greater than any of us could achieve alone—a unified destination that competes and wins on the global stage, delivering a stronger market presence that benefits everyone.

Dive into the toolkit, use the tools, and help us strengthen British Columbia as a unified, competitive global destination.

Maya Lange VP Global Marketing Destination BC





### Introducing the SNBC Brand Family

SNBC - THE PARENT BRAND

Super, Natural British Columbia® (SNBC) is the provincial brand that represents BC to the world. It sets the purpose, values and tone for how BC shows up in marketing.

THE ICONIC DESTINATION BRANDS

BC's new destination brands, including *The Infinite Coast*, are part of the SNBC brand family. Think of SNBC as the parent, and the iconic destination brands as the children, each with their distinct look and personality.

Each iconic destination brand highlights a different part of BC and helps tell a bigger story about what makes our province special Aligning with the destination brands helps you reach more travellers by connecting your business to a powerful story that's already gaining attention internationally.



















# PURPOSE We Bring People and Nature Closer Together

VALUES		
Sustainability	Community	
Adventure	Respect	

ESSENCE
The Wonder
of Nature

VOICE		
Evocative	Uplifting	
Open	Unpretentious	



### Target Traveller

Through Destination Canada's new Traveller Segmentation program, we have identified two high-potential audiences for BC. They offer a mix of strong responsible travel values and high economic impact:

- Outdoor Explorers adventurous spirits who crave the thrill of unknown places, physical challenge, and connection with locals.
- Refined Globetrotters passionate travellers seeking immersive, exclusive experiences, and cultural connection.

### Refined Globetrotters have been identified as the primary audience for The Infinite Coast brand.

For more details on the Destination Canada traveller segmentation program, visit <u>www.tourismdatacollective.ca/segmentation</u>.



#### WHY IT MATTERS FOR YOU

- The new segments help us focus on the travellers who bring the highest positive impact to BC, through strong responsible travel values and high economic impact.
- These segments show up strongly both internationally and domestically, which means aligning to them helps us reach the right people, wherever they're coming from.
- By applying the segments to your communications, creative and/or media targeting, it ensures that we're focusing our collective efforts towards the highest-potential audiences (whether domestic or international), as backed by Destination Canada's extensive research.

#### **HOW TO USE THIS**

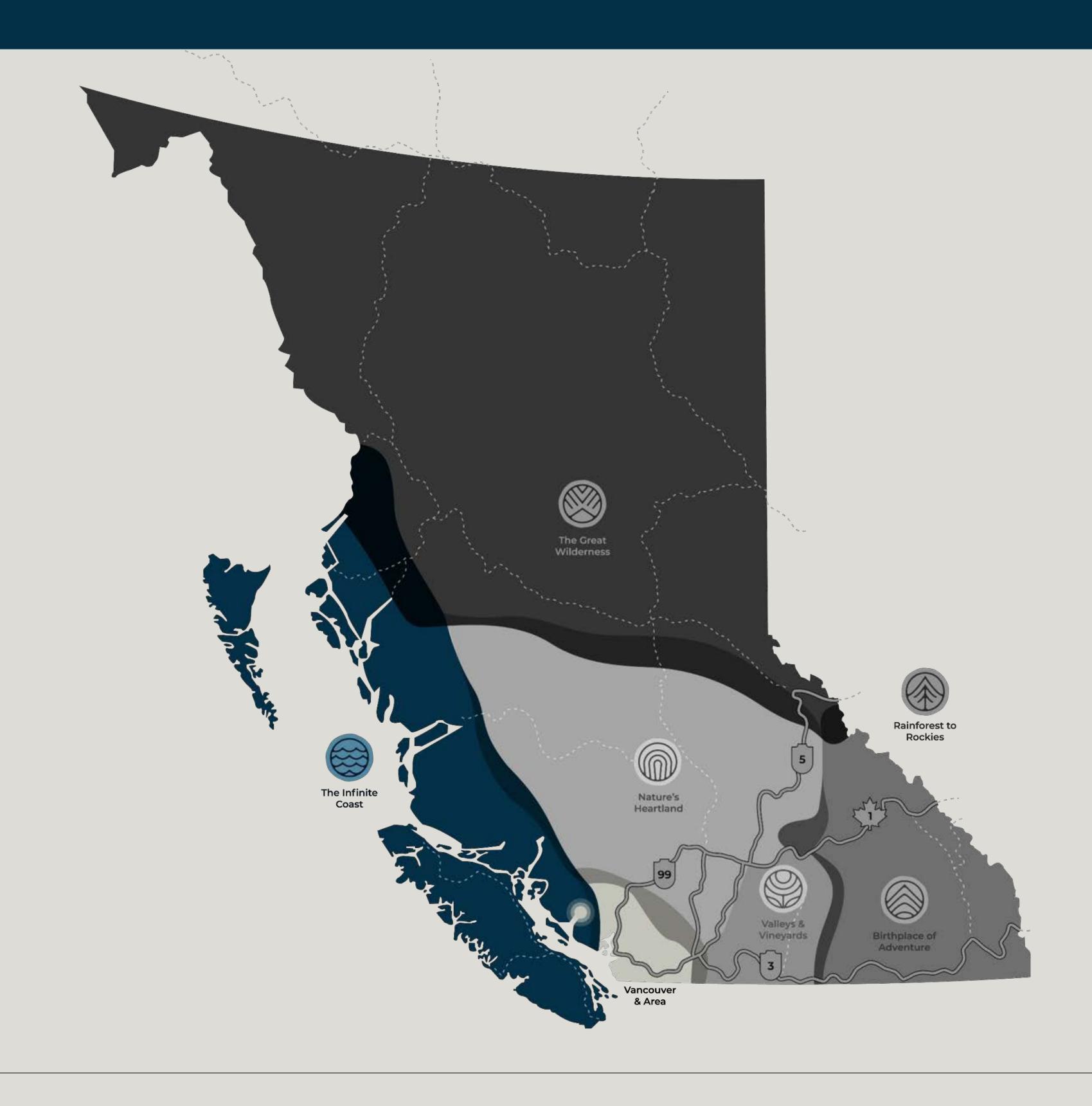
To align your experience or destination with the Refined Globetrotters segment, consider:

- Dialing up exclusivity: highlight the areas of your experience that feel unique and premium.
- Leaning into the unique history and culture in your area.
- Elevating unique culinary and wellness experiences.
- Making it easy: offer seamless booking, curated itineraries, or partner with travel trade to provide a complete package.



### Overview

The Infinite Coast is a journey through British Columbia's dramatic shoreline along the Pacific Ocean, encompassing Vancouver Island, the Gulf Islands, Great Bear Rainforest, Sunshine Coast and the North Coast. Ocean, mountains and forests converge, offering immersive experiences with marine life, coastal communities and diverse Indigenous cultures.





### **Brand Strategy**

### POSITIONING

A journey along the Pacific edge, where ocean, rainforest, and mountains converge, and cultures are shaped by land and sea.

The *Infinite Coast* brand is built on a clear positioning and a set of pillars that guide how we tell our story.

Download the brand one pager at **DestinationBC.ca/IC** 

### PILLARS

#### NATURE

Water & Land Converge

Interconnect worlds: Water and land converge along a rugged coast where secluded beaches, dramatic mountains, and lush rainforests come together in an interconnected world of biodiversity, cared for by the keepers of the land.

**Ancient rainforests:** Rising from the waters are great rainforests where towering 600-year-old trees line steep fjords that slope into the sea. Coastal mist keeps these forests alive as their canopy supports vibrant ecosystems, whose diversity is land and tide.

**Time-honoured wildlife:** Elusive giants—grizzlies, eagles, salmon, wolves, and whales—thrive in the mysterious depths of land and sea. Salmon forests, linked by these keystone interactions of land, embody the interconnectedness of ecosystems. These wildlife and sea creatures symbolize our kinship with nature, honoured and storied in Indigenous cultures.

#### **CULTURE**

Life in Sync With the Ocean

Communities connected by ocean: The ocean is the essence of life on the coast; both as a force and a provider. From the bustling city of Victoria to remote coastal villages and more than 50 distinct First Nations, these communities share a connection to the water that sustains livelihoods, feeds economies, and links people through vital waterways.

Coastal creativity: A community of artisans, free thinkers and changemakers shaped by the coast's rhythms and contrasts. Art flourishes, sharing the stories and symbols of the First Peoples and a diverse array of other perspectives on the coast. Culinary crafts that celebrate coastal flavours flow from pole to pole and to plate. The spirit of invention and artistic drive thrive here, sustaining a coastal lifestyle in harmony with land and sea.

#### WHY IT MATTERS FOR YOU

- The brand strategy provides a shared, insights-backed framework to tell consistent, compelling stories that resonate with responsible travellers.
- By aligning your communications and creative with the brand positioning, you help create a cohesive, impactful experience - from first introduction to planning and booking.

### HOW TO USE THIS

- The pillars serve as storytelling themes you can use to link your experiences to the broader narrative of *The* Infinite Coast.
- Show what you're best at by connecting your message and offering to the most relevant pillar(s).



### **Brand Strategy**

### POSITIONING

A journey along the Pacific edge, where ocean, rainforest, and mountains converge, and cultures are shaped by land and sea.

The *Infinite Coast* brand is built on a clear positioning and a set of pillars that guide how we tell our story.

Download the brand one pager at **DestinationBC.ca/IC** 

#### PILLARS

#### ADVENTURE

Coastal Journey

**Multi-modal adventure:** The journey itself is an adventure, blending travel modes to immerse travellers into unique converging worlds. Each mode of travel reveals distinct ecosystems, connecting landscapes, cultures, and stories.

Ocean encounters: Adventures in and on the water connect us to the elemental power and unalterable force of the wild. While the thrill of waves and wildlife bring bold new experiences when guided by local knowledge, each step and each paddle adds to an abundance of stories and experiences that can only be had here.

Immersive rainforest: The rainforest draws us into its story. Lush lands, where passion to protect meets head travellers through local experiences that celebrate coastal traditions. From mountains to rainforests, and ocean vistas, local cultures and communities share stories of stewardship to ensure every encounter is filled with wonder.

#### WHY IT MATTERS FOR YOU

- The brand strategy provides a shared, insights-backed framework to tell consistent, compelling stories that resonate with responsible travellers.
- By aligning your communications and creative with the brand positioning, you help create a cohesive, impactful experience - from first introduction to planning and booking.

#### HOW TO USE THIS

- The pillars serve as storytelling themes you can use to link your experiences to the broader narrative of *The* Infinite Coast.
- Show what you're best at by connecting your message and offering to the most relevant pillar(s).



### **Brand Elements**

The Infinite Coast brand identity features a colour palette, pattern, badge and wordmark- inspired by unique characteristics along the route.

Watch the brand elements come to life in video format: <a href="DestinationBC.ca/IC">DestinationBC.ca/IC</a>

We will be developing guidelines for tourism industry usage of the brand identity elements soon.

In the meantime, please leverage the social media templates shared in this document, or connect with us to discuss any other ideas or opportunities to collaborate at <a href="mailto:Brand@DestinationBC.ca">Brand@DestinationBC.ca</a>

ENDORSED LOGO



COLOUR

TYPOGRAPHY



GREAT FOREST

Montserrat

BADGE



PATTERN





### How to Get Involved

The launch of the SNBC brand family this Fall is the first step towards building global awareness of *The Infinite Coast,* and you can be a part of the story.



### Ol Participate in the Consumer Launch on social

Are you interested in the opportunity to access 2.4 million followers? This September marks the official launch of the iconic destination brands—an integrated initiative spanning paid, earned, and owned media, as well as travel media and trade. See <u>page 13</u> for how to join the launch on social and for the opportunity to be featured on @SuperNaturalBC

### O2 Continue the Momentum Beyond Launch

Miss out on launch week? No stress—this is a long term play and there will be lots of opportunities to join the momentum. See <u>page 14</u>

### **O3** Fuel Your Marketing with Brand Tools

Use tools such as consumer messaging & Canva templates to enhance your marketing and visitor experience. Find these on <u>page 15.</u>

### O4 Sign up for Decals & Other Future Merch

Starting this Fall, get a free decal to put up in your business. Sign up on **DestinationBC.ca** to get yours.

### 05 List Your Business

List Your Business on **SuperNaturalBC.com** 

Want a free listing to start to connect with global travellers this Fall? Visit the **Tourism Business Portal** to learn more and check your eligibility.

Already listed on our previous website, HelloBC.com? Your listing has been carried over to the new website. Make sure your info is current and, where relevant, highlight how your business connects to *The Infinite Coast* brand and target traveller.

#### O6 Connect with your RDMO

Regional DMOs are key partners in this project, helping to shape the brands and bring them to life on the ground. Reach out to explore local opportunities and share your questions, updates, or ideas. *The Infinite Coast* travellers pass through four tourism regions:

4TVI (Tourism Vancouver Island)
Vancouver Coast & Mountains Tourism Region
Cariboo Chilcotin Coast Tourism
Northern BC Tourism Association



# Join the Social Media Brand Launch

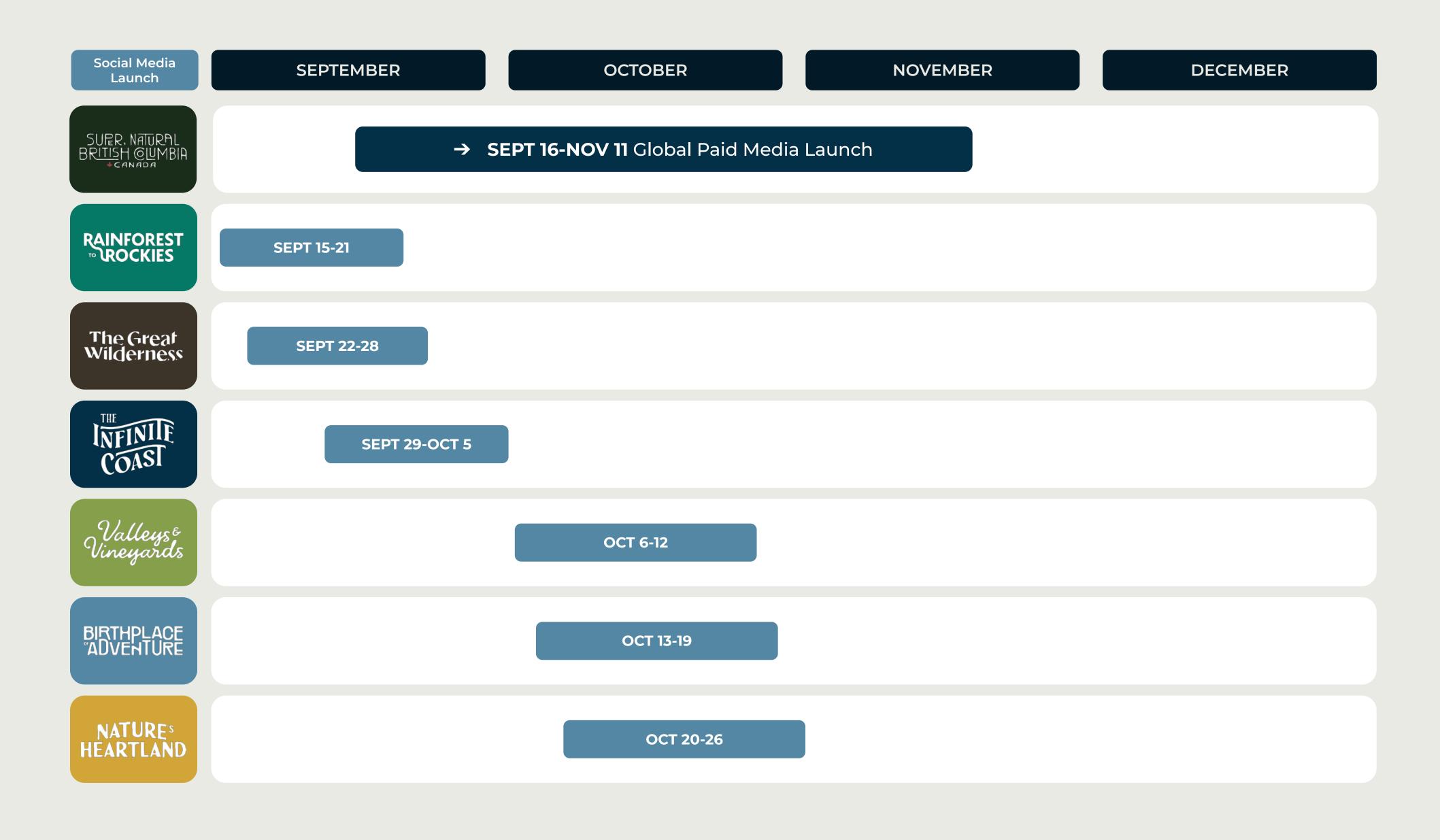
The global brand launch kicks off in early September with media and trade events, the new website, and trade co-op programs. Mid-September brings the start of paid media, alongside additional tactics to sustain momentum through the fall.

Don't miss the chance to tap into 2.4M followers by joining the global rollout, one week at a time, across our social platforms.

This timeline outlines when each brand will go live, so you can plan to amplify content from our **@SuperNaturalBC** accounts, engage in the conversation, and share stories by using #exploreBC and #TheInfiniteCoast and tagging **@SuperNaturalBC**.

### Social media opportunities for industry during launch week:

- **Share content:** Amplify SNBC launch posts by resharing to your Stories.
- **Post your own content:** Send a collaborator request to *Super, Natural BC* on Facebook (one per day, space limited) for a chance to be featured.
- **Tag us:** Use @supernaturalbc, #exploreBC, and #TheInfiniteCoast on Instagram and TikTok for future feature opportunities.
- **Use templates:** Bring *The Infinite Coast* brand to life by using our <u>pre-made social templates</u> and tag us for an opportunity to be featured soon.
- **Get engaged:** Jump in on posted social comments—help hype our audience and answer trip planning questions where relevant.
- Add Yours Fridays: Each Friday, we'll invite you to share images/videos in our Instagram and Facebook Stories "Add Yours" chain to showcase *The Infinite Coast* alongside our content.



### Beyond Launch Plans

Miss out on launch week? No stress—this is a long term play and there will be lots of opportunities to join the momentum.

Here we've identified some ongoing social media opportunities for tourism businesses and communities. Stay tuned for other opportunities over the coming months.

### Amplify @SuperNaturalBC Content:

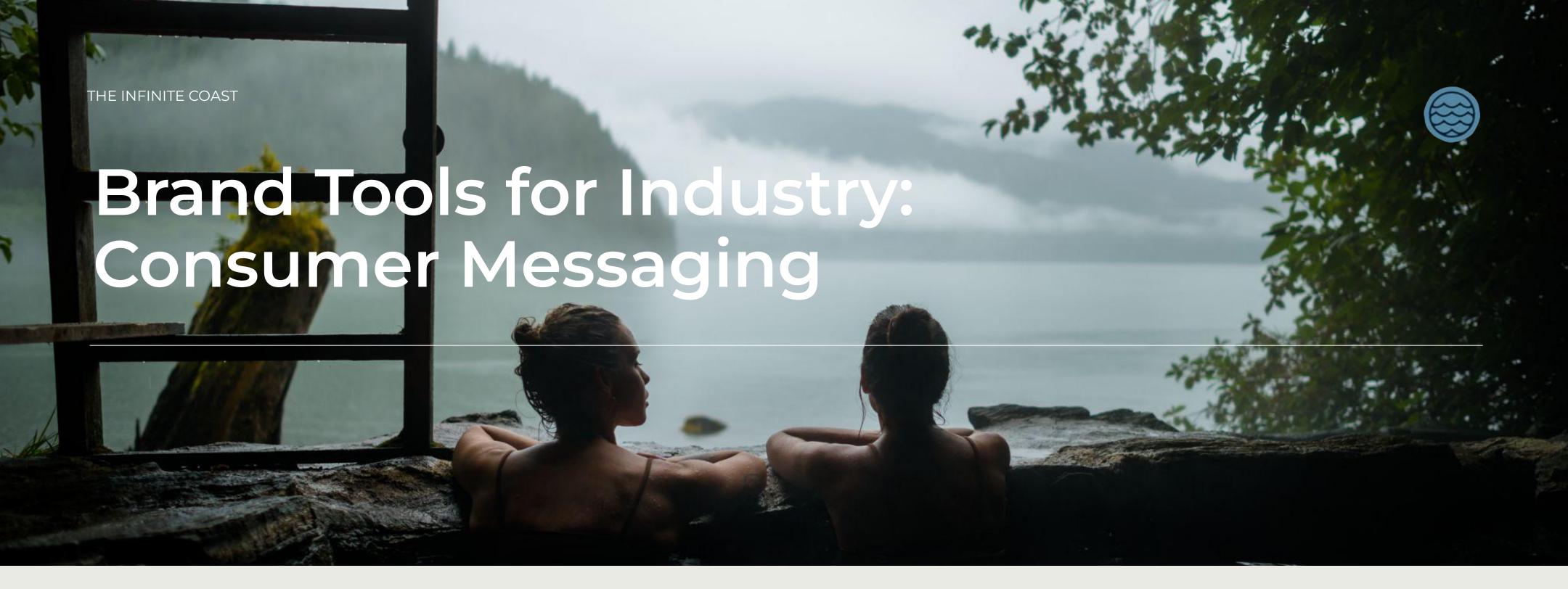
- Reshare our posts to your
   Stories to extend reach.
- As content moves from inspirational to informative, CDMOs and partners may receive collaborator requests on IG/FB when space allows.
- TIP: We'll occasionally add @explorecanada as a collaborator for added visibility.

#### **Share Your Content:**

- Tag us in your posts and Stories on IG/FB/TT using @supernaturalbc, #exploreBC, and #TheInfiniteCoast for a chance to be featured.
- Use the premade template to showcase the brand and tag us for potential Story features.

### **Engage with the Community**

 Join the conversation on posted social comments and help answer trip planning questions.



211 WORDS

Journey The Infinite Coast along the dramatic Pacific edge of Canada, where land, sea, and sky meet in a diverse ecosystem. Tides shape the shoreline, ancient rainforests rise from the mist and mountains stand strong against the elements. The powerful environment sets the rhythm for travel along this coastal route. Moving through this land means moving with the Pacific's ebb and flow: driving from coastal metropolis to seaside community, paddling in waters where whales may surface, sailing past secluded beaches where bears roam, or flying over fjords where waterfalls crash into the sea. With every mode of travel, the Pacific Ocean influences this journey's adventure. That rhythm continues inland. Steep headlands descend into the surf, winds stir towering cedars, and trails lead into moss-draped wilderness. Adventure and connection is everywhere—from navigating island passages, to forest treks and lucky wildlife encounters above and below the ocean, to connecting with the Indigenous Peoples whose stories, arts and traditions are shaped by this place. Home to more than 50 First Nations, who carry forward deep-rooted artistry, sustainability, and storytelling. Creativity flows here like the tides—in food, craft, music, and innovation. The ocean shapes both land and life. To explore *The Infinite Coast* is to feel its energy and immerse in its depths.

114 WORDS

The Infinite Coast is the journey along the dramatic Pacific edge of Canada where ocean, land, and forest intertwine, shaping a landscape in constant motion. The Pacific's tides carve deep into the shore, rainforests rise from the mist, and mountains stand tall against wind and waves. Here, nature's power is felt in every moment—paddling waters where whales may surface, sailing past cliffs shaped by storms, or trekking through shadowy forests where the trees seem to breathe. Over 50 First Nations steward this coastline, preserving traditions woven into land and sea, while sharing their knowledge with visitors. To travel *The Infinite Coast* is to move with its energy, shaped by the Pacific's relentless pull.

64 WORDS

The Infinite Coast is the journey along the dramatic Pacific edge of Canada where ocean, land, and rainforest come together. Tides sculpt the shore, mist clings to ancient trees, and mountains rise above it all. Nature is a life force here, shaping dramatic landscapes, coastal cultures and creativity. Travel by land, sea or sky, and let the energy of the Pacific inspire your adventure.

#### WHY IT MATTERS FOR YOU

 Rooted in the brand strategy, this messaging helps unify how the iconic brand presented across channels, making it easier for travellers to understand and connect with the journey.

#### **HOW TO USE THIS**

- Feature on your website to introduce the brand and show how your business or organization fits into the story.
- Adapt the messaging to your business—whether in day-to-day operations, shaping a product or experience, or inspiring your marketing content like social posts and captions.
- Turn key phrases into speaking points for frontline staff, interviews, or presentations to help tell the broader brand story and highlight your organization's connection to it.

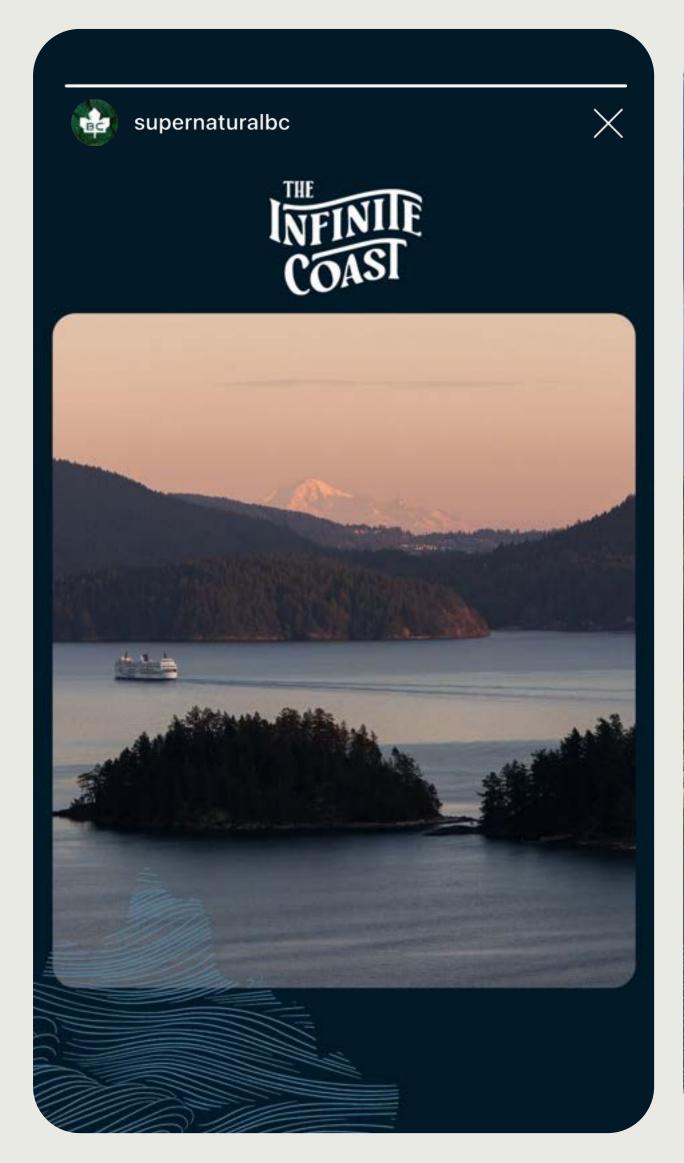


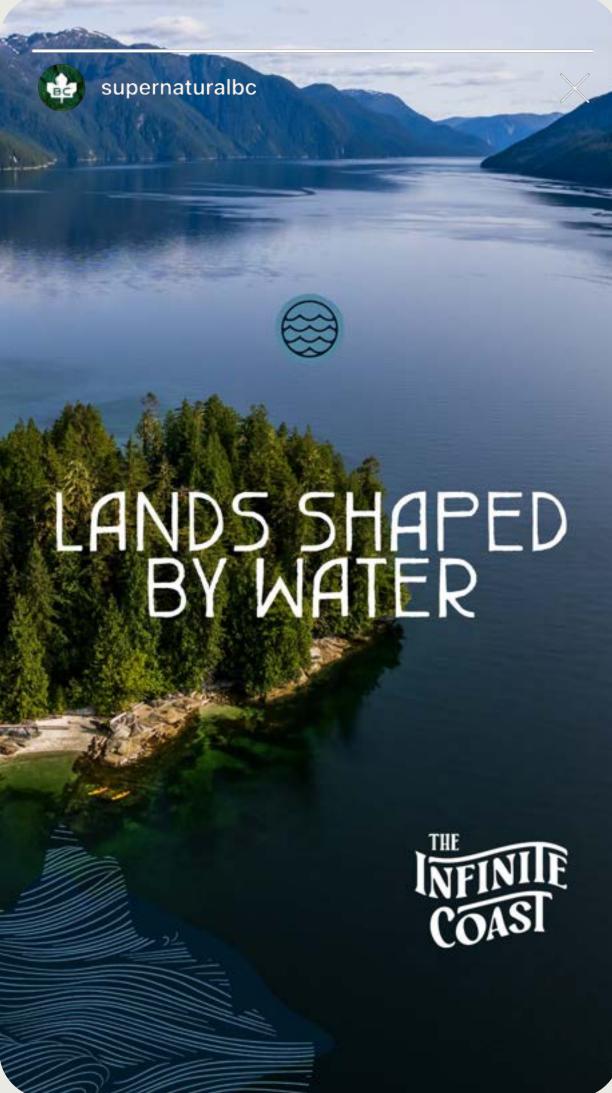
### Brand Tools for Industry: Social Media Stories

Share *The Infinite Coast* on your social channels with our ready-to-use stories, and help spark excitement for the brand launch campaign.

NOTE: Please do not share until September, 29 2025, 10am PT

**INSTAGRAM STORIES TEMPLATES** 







#### WHY IT MATTERS FOR YOU

By sharing brand-aligned content, you can increase visibility for your business or community and show travellers how your experience fits into the journey.

#### **HOW TO USE THIS**

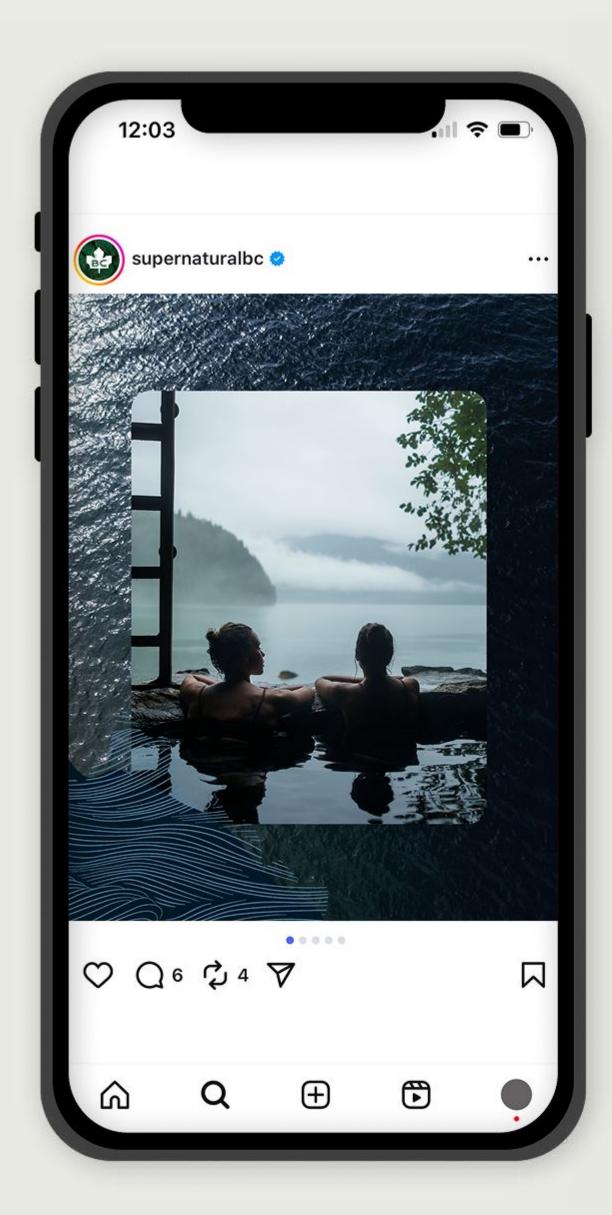
- Simply <u>download</u> and share these Stories on your social channels
- Tag @SuperNaturalBC to increase your chances of being re-shared and featured.



### Brand Tools for Industry: Canva Social Templates

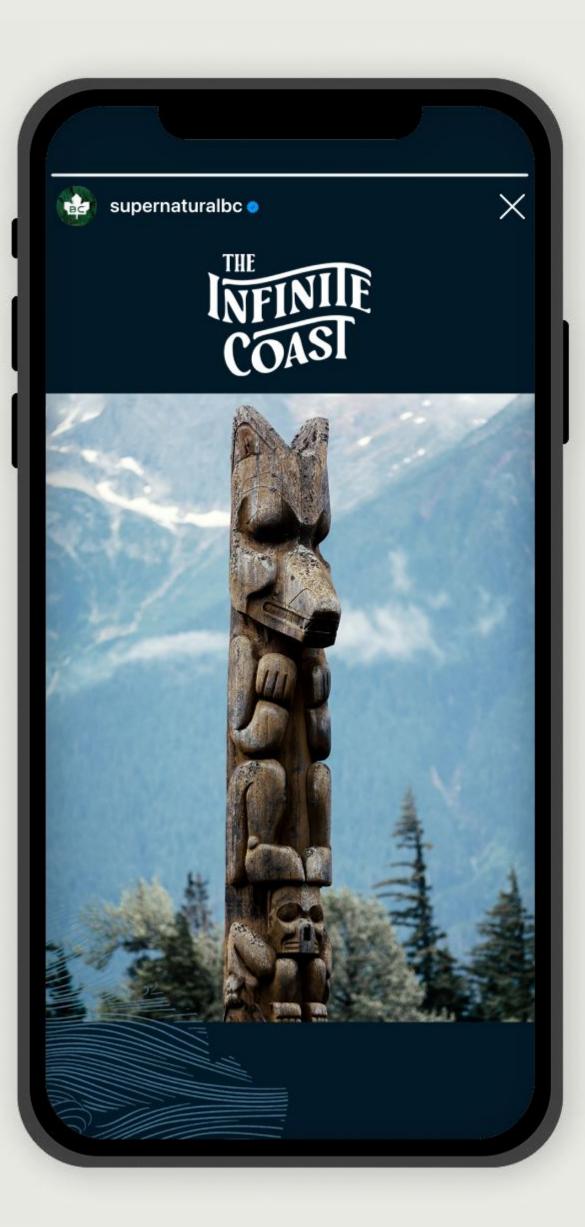
These easy-to-use Canva templates will help you create posts that align with the brand launch campaign from September onwards.

CANVA TEMPLATES



#### Download 4:5 Template

Best for in-feed facebook & instagram posts



#### Download 9:16 Template

Best for story templates on various social platforms

#### WHY IT MATTERS FOR YOU

Simple templates to help you connect to the brand and launch sequence.

#### **HOW TO USE THIS**

- Open the template link
   Click the Canva link provided
   in this toolkit. This will open
   the template in your browser.
- Make a copy Select Use template to create your own editable version in your Canva account.
- Add your images
   Drag and drop your own
   photos or ones from our image
   library into the image frames.
   Adjust cropping to make sure
   the focus is clear.
- Customize the text
   Replace the placeholder text
   with your own messaging.
   Keep it short and engaging to suit social channels.
- Check the design
  Ensure any logos & branding
  are visible.

Preview the post to confirm everything looks balanced.

Download and post
 Download in the
 recommended file type (PNG or JPG). Upload directly to your social media platform.



### Brand Tools for Industry: Image and Video Library

Access a collection of curated images representing *The Infinite Coast* brand through the links below.



LINKS

Key Selects: **The Infinite Coast Imagery** 

Additional photo and video assets can be found on the **BC Content Hub.** 

Note: Where the creative tactic allows, please include a credit and location with the image.

#### WHY IT MATTERS FOR YOU

High-quality visuals are essential for capturing attention and inspiring travel.

#### **HOW TO USE THIS**

- Incorporate relevant visuals into your website, social media, and marketing materials to elevate your storytelling and connect with the brand.
- Feature visuals in visitor centres, presentations, or digital ads to immerse audiences in *The Infinite Coast*.



### Frequently Asked Questions

# Q: Is the *Super, Natural British Columbia* brand being retired? How do the new destination brands fit with the provincial brand?

**A:** Super, Natural British Columbia will continue to play a critical role in building awareness and demand for tourism in BC. The new destination brands join Super, Natural BC as our globally compelling, competitively positioned reasons to visit BC. Please see **page 06** for more on this.

### Q: How do I know which destination brand my business/community should align with?

**A:** Please refer to the <u>Community Area Look Up Tool</u> on the Destination BC website to find the destination brand(s) your community is part of. We're still developing this tool, and it will soon include the ability to search by regional district and First Nation.

### Q: If my community is in multiple destination brands, which one do I use?

**A:** We encourage you to leverage the brand that you feel presents the biggest opportunity for or best alignment with your business or community.

### Q: Do the Destination Brands replace the tourism regions?

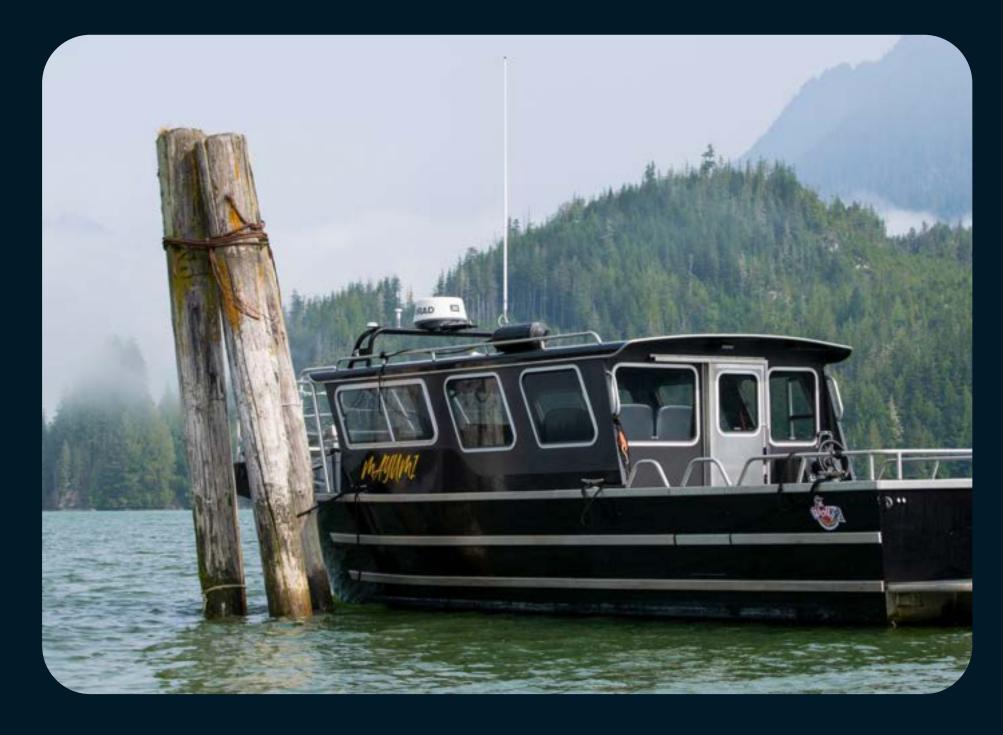
**A:** No, the new destination brands are consumer-facing brands, designed to help international travellers easily and quickly understand the offering for British Columbia. They do not reflect a change in current administrative boundaries for the BC tourism industry. The regional DMOs are key partners in this project; they have helped to create the brands and play a critical role in implementing the brands moving forward. Some RDMOs support several of the new destination brands.

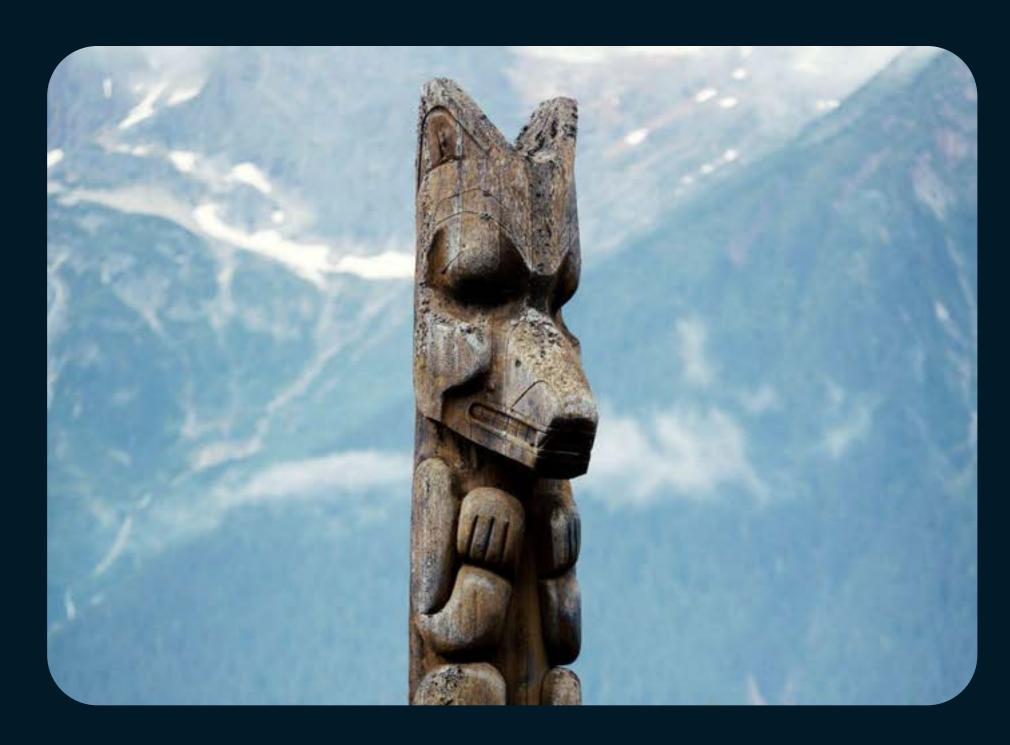
### Q: Can I use the brand identity (logo, typeface, colour, badge) for my business or community?

**A:** We will be developing guidelines for tourism industry usage of the brand identity elements soon. In the meantime, please leverage the social media templates shared in this document, or connect with us to discuss any other ideas or opportunities to collaborate at

#### **Brand@DestinationBC.ca**

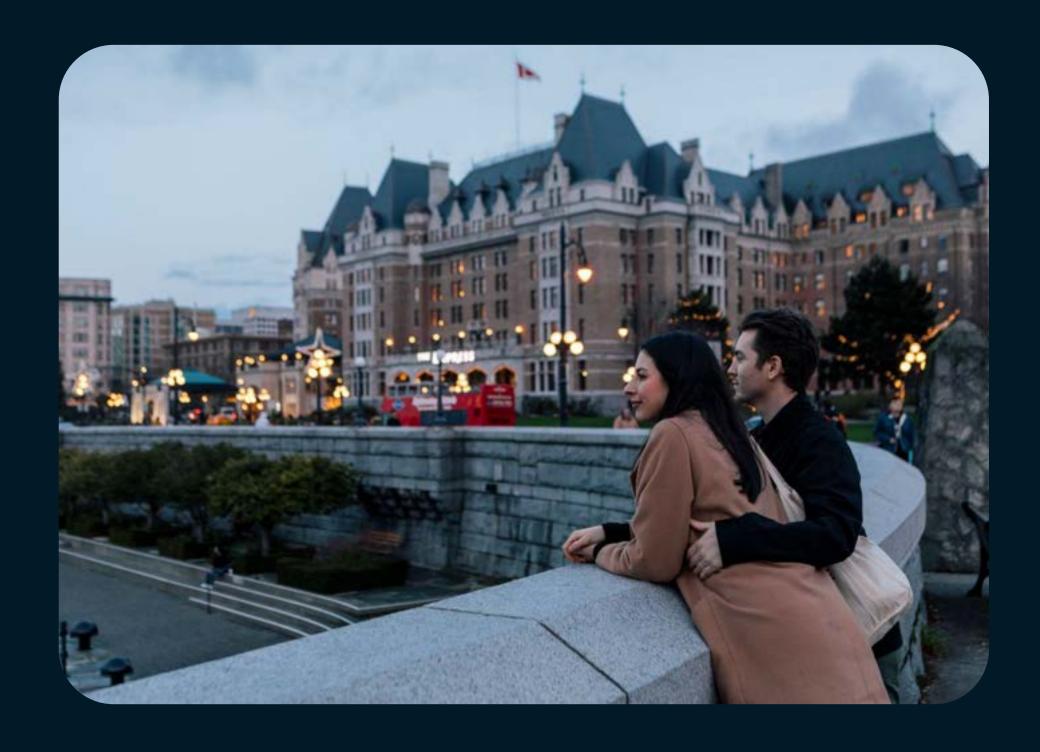


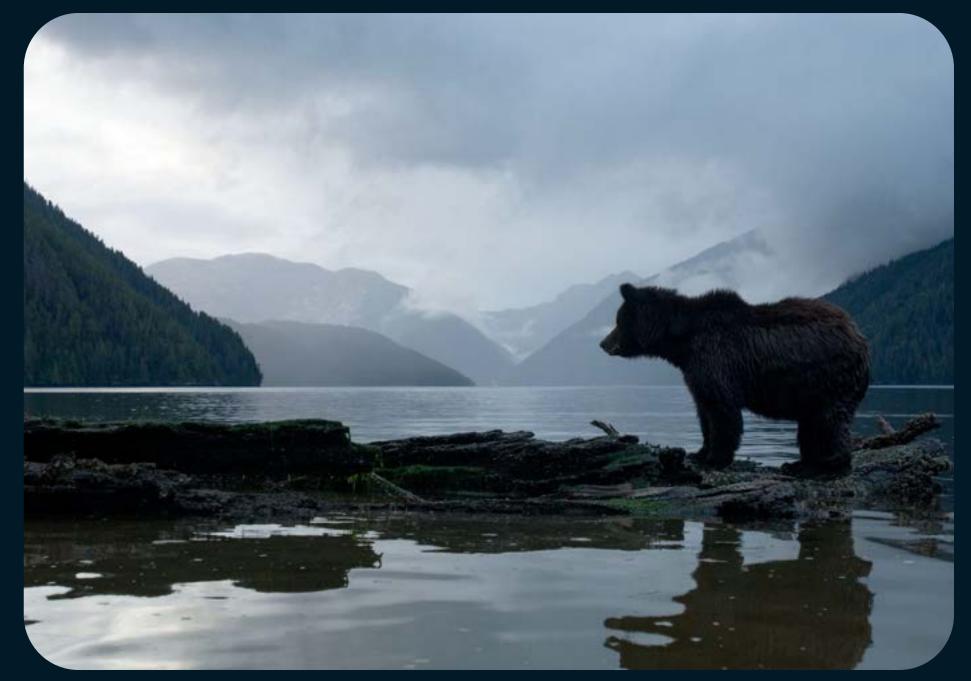






### Frequently Asked Questions





### Q: Are there training resources or webinars for tourism partners to understand and leverage?

A: Yes, please visit the website to find a variety of tools and assets including brand videos, brand strategy one-pagers and information on ordering merchandise. Stay tuned for more resources to be added.

# Q: My business was already listed on the HelloBC website. Will this be transferred across to the new consumer website?

**A:** Yes! All existing business listings will be migrated over to the new **SuperNaturalBC.com**.

# Q: I'd like to learn more about experience and destination development for this area. How do I find out more?

A: You can contact

**DestinationIndustryDevelopment@DestinationBC.ca** to find out more.

# Q: I am interested in learning more about the Invest in Iconics strategy, where can I find more information?

**A:** Please visit <u>DestinationBC.ca/Iconics</u> to find videos, tools, FAQs, contact information, and more.

