GERMANY

MARKET OVERVIEW

Outbound Trips From Germany Globally

98.8M

Top Destinations

- 1- Austria
- 2- Spain
- 3- Italy
- 18- Canada

Overnight Trips From Germany to BC 102,000 (0.1%)

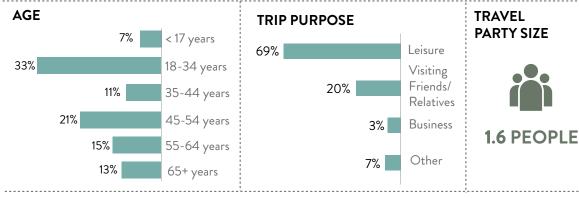
Total Spending in BC \$147.4M

Germany is BC's
International
Market

#5 Overseas Market

EXPLORER QUOTIENT

Cultural Explorer	17%
Virtual Traveller	15%
Rejuvenator	14%
Authentic Experiencer	13%
Group Tourist	13%



BOOKING METHOD



MARKET INSIGHTS

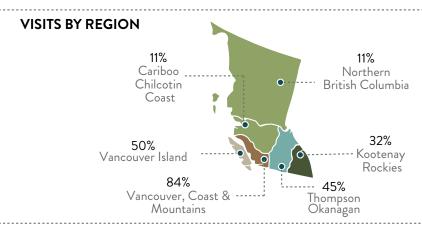
In 2015, Germany continued to be BC's sixth-largest international and fifth-largest overseas (including Mexico) market.

An estimated 102,000 travellers from Germany visited BC in 2015, accounting for 6% of BC's overseas overnight visitation market share and generating approximately \$147.4 million in tourist receipts.

Germany remained the second-largest European market for BC in 2015, accounting for 18% of BC's European visitation (remaining relatively stable since 2013).



Apr May Jun Jul Aug Sep Oct Nov Dec



TOP TRENDS FOR GERMANY

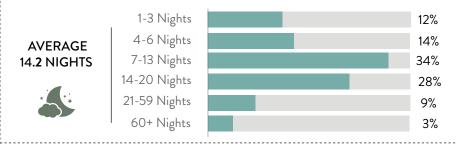
Economic uncertainty, weaker consumer confidence and the decline of the euro are some of the factors responsible for the shift in long-haul travel patterns among German travellers in recent years.

Unemployment remains the lowest in the eurozone. The euro has continued to strengthen against the Canadian dollar in 2016, making Canada a more attractive destination.

TOP 10 ACTIVITIES



TRIP LENGTH IN BC



AVERAGE TRIP SPENDING PER PERSON

\$1,437PER
PERSON



Accommodation	\$568	40%
Food/Beverage	\$323	22%
Transportation	\$275	19%
Recreation/ Entertainment	\$98	7%
Other	\$172	12%



SOURCES AND NOTES

This profile provides an overview of traveller and trip characteristics of overnight travellers from Germany to British Columbia, unless otherwise noted.

RESOURCES

Destination British Columbia's Estimated International Visitor Volume/Expenditures (2015)

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Tourism Watch (2014)

Euromonitor International (2014)

Statistics Canada's International Travel Survey (ITS) (2013 & 2014)

NOTES

"Booking Method" shares of "travel agent" bookings are the same for both flight and accommodation, however, all other types of booking methods are independent of each other.

"Top 10 Activities" measures travellers' participation in activities during their trip, which may include destinations other than BC.

"Visits by Region" may not equal 100% as travellers can visit more than one region during their trip in BC.

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